

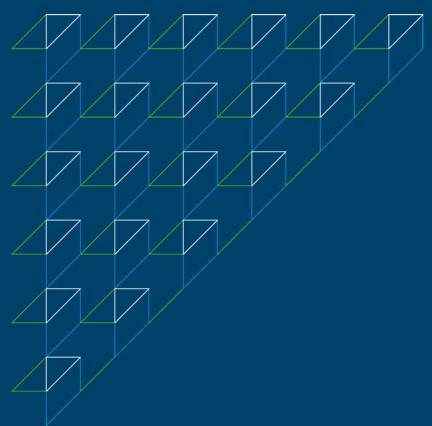
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 3 August 2017



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description						
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:						
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.						
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).						
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfol turnover ratio of not more than 4 times annually.						
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:						
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .						
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.						
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.						
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Individuals*	GCC natural person						
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.						
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.						
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).						
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.						
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.						

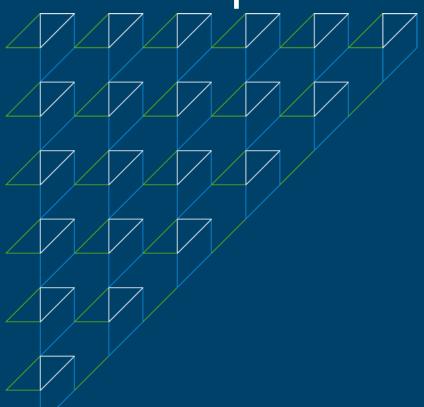
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality** Investor Type Difference SAR SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: Retail 5,602,757,305 41.03% 7,399,448,153 54.19% -1,796,690,848 -13.16% **HNWIs** 28.27% 3,721,192,721 27.25% 139,620,697 1.02% 3,860,813,418 **IPIs** 358.578.782 2.63% 345.930.606 2.53% 12.648.176 0.09% Individual DPMs 141.346.782 1.04% 192.637.161 1.41% -51.290.379 -0.38% Sub Total (Individuals) 9,963,496,287 72.97% 11,659,208,641 85.39% -1,695,712,353 -12.42% Institutions: Saudi 3.65% 1.527.709.095 11.19% Corporates 2.026.226.510 14.84% 498.517.415 Mutual Funds 626.567.217 4.59% 582.224.610 4.26% 44.342.607 0.32% GRE's 3,364,964 0.02% 180,000 0.00% 3,184,964 0.02% Institution DPMs 244.854.188 1.79% 143.636.200 1.05% 101.217.988 0.74% Sub Total (Institutions) 2,901,012,879 21.25% 1,224,558,225 8.97% 1,676,454,653 12.28% Total Saudi Investors 12,864,509,166 94.21% 12,883,766,866 94.35% -19,257,700 -0.14% 0.27% Individuals 42,062,479 37,544,809 4,517,670 0.03% 0.31% Institutions 130.732.717 0.96% 230.206.016 1.69% -99.473.299 -0.73% GCC GCC DPMs 180,361 0.00% 0.04% -4,963,684 -0.04% 5,144,045 Total GCC Investors 172.975.557 1.27% 272.894.869 2.00% -99.919.312 -0.73% **SWAP Holders** 210,155,396 1.54% 110,672,626 0.81% 99,482,770 0.73% Foreign Residents 200.712.228 1.47% 205.342.840 1.50% -4.630.611 -0.03% QFIs 171,827,318 1.26% 176,668,169 1.29% -4,840,851 -0.04% **Foreign** Foreign DPMs 34,599,811 0.25% 2,506,948 0.02% 32,092,864 0.24% Strategic Partners 0 0.00% 2.927.160 0.02% -2.927.160 -0.02% Total Foreign Investors 617,294,754 4.52% 498,117,742 3.65% 119,177,012 0.87% **Grand Total** 13,654,779,477 100.00% 13,654,779,477 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	3,948,434,047	28.92%	2,291,250,955	16.78%		1,657,183,091	12.14%		
Non-Institutional	9,706,345,430	71.08%	11,363,528,522	83.22%		-1,657,183,091	-12.14%		
Grand Total	13,654,779,477	100.00%	13,654,779,477	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

تــداوك Tadawul

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 27 July 2017 As of 3 August 2017 **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (SAR) (%) (SAR) (%) (SAR) (%) Individuals: Retail 72,511,218,768 4.26% 70,631,801,768 4.21% -1,879,417,000 -0.05% -900,327,745 **HNWIs** 130,736,051,321 7.68% 129,835,723,576 7.73% 0.05% **IPIs** 255.895.223.203 15.03% 253.131.414.318 15.08% -2.763.808.885 0.05% Individual DPMs 4.366.722.376 0.26% 5.019.456.152 0.30% 652.733.776 0.04% Sub Total (Individuals) 463,509,215,668 27.23% 458,618,395,814 27.32% -4,890,819,854 0.09% Institutions: Saudi -4.022.973.972 279.521.035.256 16.42% 275.498.061.284 16.41% -0.01% Corporates Mutual Funds 104.698.111.844 6.15% 102.702.832.636 6.12% -1.995.279.209 -0.03% GRE's 693,318,676,192 40.73% 681,412,930,859 40.59% -11.905.745.333 -0.14% Institution DPMs 47.229.494.894 2.77% 48.554.951.500 2.89% 1.325.456.606 0.12% Sub Total (Institutions) 1,124,767,318,185 66.07% 1,108,168,776,278 66.01% -16,598,541,907 -0.06% Total Saudi Investors 1,588,276,533,854 93.30% 1,566,787,172,092 93.33% -21,489,361,762 0.03% Individuals 0.17% 0.17% 0.00% 2,965,778,525 2,928,115,337 -37,663,187 Institutions 33.754.336.150 1.98% 33.023.747.891 1.97% -730.588.259 -0.02% **GCC** GCC DPMs 664,808,940 0.04% 0.04% -3,444,758 0.00% 661,364,182 Total GCC Investors 37.384.923.615 2.20% 36.613.227.410 2.18% -771.696.205 -0.02% **SWAP Holders** 9,948,031,747 0.58% 9,830,869,378 0.59% -117,162,369 0.00% Foreign Residents 4.383.133.824 0.26% 4.320.754.793 0.26% -62.379.031 0.00% **QFIs** 6,599,043,655 0.39% 6,558,443,548 0.39% -40,600,106 0.00% **Foreign** Foreign DPMs 2,615,096,091 0.15% 2,590,671,364 0.15% -24,424,727 0.00% 3.12% Strategic Partners 53.116.184.689 52.009.307.315 3.10% -1.106.877.374 -0.02% Total Foreign Investors 76.661.490.006 4.50% 75,310,046,399 4.49% -1,351,443,607 -0.02% **Grand Total** 1,702,322,947,474 100.00% 1,678,710,445,901 -23,612,501,573 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 27 Ju	As of 27 July 2017		As of 3 August 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,491,726,765,036	87.63%	1,470,994,050,426	87.63%	-20,732,714,610	0.00%				
Non-Institutional	210,596,182,438	12.37%	207,716,395,475	12.37%	-2,879,786,963	0.00%				
Grand Total	1,702,322,947,474	100.00%	1,678,710,445,901	100.00%	-23,612,501,573					

Definitions

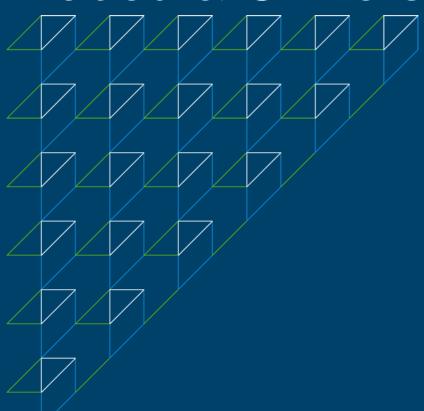
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



-20,937

20,937

-0.16%

0.16%

Value Traded (by Nationality, Investor Type, & Classification)

1,681,072

11,169,656

12,850,728

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
	Individuals:							
	Individuals	10,913,743	84.93%	10,926,842	85.03%	-13,099	-0.10%	
Saudi	Corporates	0	0.00%	0	0.00%	0	0.00%	
	Institution	1,080,804	8.41%	1,702,009	13.24%	-621,205	-4.83%	
	Total Saudi Investors	11,994,547	93.34%	12,628,851	98.27%	-634,303	-4.94%	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%	
	Institutions	377,457	2.94%	0	0.00%	377,457	2.94%	
	Total GCC Investors	377,457	2.94%	0	0.00%	377,457	2.94%	
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
	Foreign Residents	255,913	1.99%	221,877	1.73%	34,035	0.26%	
	QFIs	222,811	1.73%	0	0.00%	222,811	1.73%	
	Total Foreign Investors	478,724	3.73%	221,877	1.73%	256,847	2.00%	
Frand T	otal	12,850,728	100.00%	12,850,728	100.00%			
Nomu-Pa	rallel Market Value	Traded Break	down - By Inv	estor Classific	cation			
Investor Classification		Buy	y	Sel		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Se	

Institutional:

Non-Institutional

Grand Total

Institutional

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

1,702,009

11,148,719

12,850,728

13.24%

86.76%

100.00%

13.08%

86.92%

100.00%

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 27 July 2017		As of 3 August 2017		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals:							
	Individuals	2,232,881,166	87.87%	2,190,999,534	87.84%	-41,881,632	-0.03%	
Saudi	Corporates	142,519,063	5.61%	139,010,736	5.57%	-3,508,327	-0.04%	
	Institution	143,846,947	5.66%	142,245,867	5.70%	-1,601,081	0.04%	
	Total Saudi Investors	2,519,247,177	99.14%	2,472,256,137	99.11%	-46,991,039	-0.02%	
GCC	Individuals	31,333	0.00%	30,268	0.00%	-1,065	0.00%	
	Institutions	15,588,969	0.61%	15,788,578	0.63%	199,609	0.02%	
	Total GCC Investors	15,620,301	0.61%	15,818,846	0.63%	198,545	0.02%	
	SWAP Holders	234,610	0.01%	215,067	0.01%	-19,544	0.00%	
	Foreign Residents	5,117,515	0.20%	4,928,108	0.20%	-189,407	0.00%	
Foreign	QFIs	991,777	0.04%	1,206,192	0.05%	214,415	0.01%	
	Total Foreign Investors	6,343,902	0.25%	6,349,367	0.25%	5,465	0.00%	
Frand T	otal	2,541,211,380	100.00%	2,494,424,350	100.00%	-46,787,030		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 27 July 2017		As of 3 August 2017		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	303,181,366	11.93%	298,466,439	11.97%		-4,714,927	0.03%		
Non-Institutional	2,238,030,014	88.07%	2,195,957,911	88.03%		-42,072,103	-0.03%		
Grand Total	2,541,211,380	100.00%	2,494,424,350	100.00%		-46,787,030			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



