

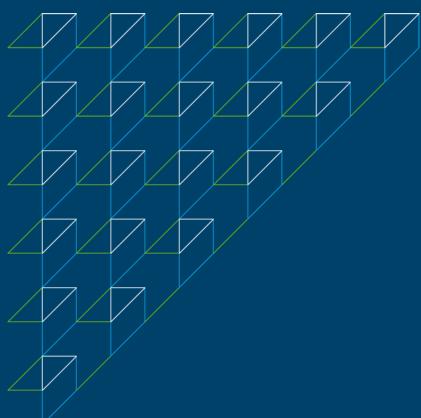
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 23 January 2020



Definitions



Monthly Stock Market Ownership and Trading Activity Report



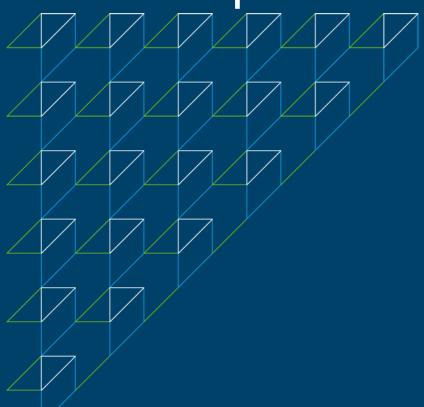
Definitions

Nationality	Investor Type	Description
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Gadai	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals*	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents & Others	Investors with a valid residency permit (Iqama) and others (excluding SWAP, QFIs, DPM & Strategic Investors).
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Investors	A foreign legal entity that aims to own a strategic shareholding in listed companies.
*Nomu-Parallel Market Individual	Individuals who fulfill any of the following: - Conducted transactions not less than SAR 4	0m, and not less than 10 transaction in each quarter during last 12 months.

Investors

- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys % of Total Sells SAR (% Buy - % Sell) (Buy - Sell) Individuals: Retail 9,566,045,294 51.94% 9,513,419,895 51.65% 52,625,400 0.29% **HNWIs** 4,580,352,689 24.87% 24.86% 2,302,894 0.01% 4,578,049,795 **IPIs** 583.535.547 3.17% 1.180.313.301 6.41% -596.777.755 -3.24% Individual DPMs 139.464.638 0.76% 209.593.312 1.14% -70.128.674 -0.38% Sub Total (Individuals) 14,869,398,168 80.73% 15,481,376,303 84.06% -611,978,135 -3.32% Institutions: Saudi 707.424.550 3.84% 707.240.627 3.84% 183.923 0.00% Corporates 4.47% **Mutual Funds** 823.624.259 615.162.375 3.34% 208.461.885 1.13% GRE's 133,151 0.00% 17,312,839 0.09% -17,179,688 -0.09% Institution DPMs 227.966.919 1.24% 162.945.524 0.88% 65.021.395 0.35% Sub Total (Institutions) 1,759,148,878 9.55% 1,502,661,365 8.16% 256,487,514 1.39% Total Saudi Investors 16,628,547,046 90.29% 16,984,037,668 92.22% -355,490,621 -1.93% Individuals 36.993.194 0.20% 46.166.002 0.25% -9.172.808 -0.05% Institutions 293.726.037 1.59% 289.685.257 1.57% 4,040,780 0.02% GCC GCC DPMs 0.00% 0.01% 0.00% 261,678 1,178,175 -916,497 Total GCC Investors 330.980.909 1.80% 337.029.434 1.83% -6.048.525 -0.03% **SWAP Holders** 27,280,483 0.15% 54,870,632 0.30% -27,590,149 -0.15% 0.02% Foreign Residents & Others 271.594.223 1.47% 267.901.159 1.45% 3.693.064 **QFIs** 1,158,912,271 6.29% 773,755,879 4.20% 385,156,392 2.09% **Foreign** Foreign DPMs 420.921 0.00% 141.081 0.00% 279.840 0.00% 0 0.00% 0 Strategic Investor 0 0.00% 0.00% 361,539,146 Total Foreign Investors 1,458,207,898 7.92% 1,096,668,751 5.95% 1.96% **Grand Total** 18,417,735,852 18,417,735,852 100.00% 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification										
	Bu	у	Sell			Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	3,962,750,452	21.52%	4,012,199,002	21.78%		-49,448,550	-0.27%			
Non-Institutional	14,454,985,400	78.48%	14,405,536,851	78.22%		49,448,550	0.27%			
Grand Total	18,417,735,852	100.00%	18,417,735,852	100.00%						

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



8.658.272.513.058

2.716.413.881

41,445,198,640

44,806,849,354

3.320.546.265

15,343,580,502

137,122,331,230

45,710,716,731

201.516.845.695

8,904,596,208,106

19,670,966

645.236.832

97.23%

0.03%

0.47%

0.01%

0.50%

0.04%

0.17%

1.54%

0.00%

0.51%

2.26%

84.99%

0.22%

2.24%

0.05%

2.51%

0.27%

0.99%

11.24%

0.00%

0.00%

12.49%

100.00% 100.00%



Main Market Ownership Breakdown - By Nationality and Investor Type As of 23 January 2020 As of 16 January 2020 **Weekly Change Nationality** Investor Type **Ownership Ownership Ownership Holding Value Holding Value** Δ Holding Value (SAR) (SAR) (SAR) ΔIssued Δ Free Float Issued Free Float Issued Free Float (%) Individuals: 491.718.844 0.01% 0.12% Retail 108.067.774.432 1.21% 8.72% 108.559.493.276 1.23% 8.84% **HNWIs** 1.91% 13.48% 1.91% 13.54% -732.092.848 0.00% 0.06% 169.840.735.140 169.108.642.292 **IPIs** 286.085.774.929 18.18% 3.20% -0.01% -0.04% 3.21% 283.041.590.301 18.14% -3.044.184.628 Individual DPMs 5.370.000.174 0.06% 0.43% 5.361.780.923 0.06% 0.44% -8.219.251 0.00% 0.00% -3,292,777,883 Sub Total (Individuals) 569,364,284,675 6.39% 40.81% 566,071,506,792 6.40% 40.96% 0.00% 0.15% Institutions: Saudi Corporates 387,208,651,006 4.35% 23.16% 383,456,737,145 4.33% 23.13% -3,751,913,862 -0.01% -0.03% **Mutual Funds** 206,384,691,577 2.32% 11.41% 203,993,133,671 2.31% 11.42% -2,391,557,906 -0.01% 0.00% GRE's 7.21% 0.03% -0.06% 7.465.475.735.712 83.84% 7.419.666.721.905 83.87% 7.15% -45.809.013.808 2.41% Institution DPMs 29,839,150,087 0.34% 2.41% 29,656,633,772 0.34% -182,516,316 0.00% 0.01% 8,036,773,226,492 Sub Total (Institutions) 8.088.908.228.383 90.84% 44.19% 90.84% 44.11% -52.135.001.891 0.00% -0.08%

8.602.844.733.284

2.714.378.767

41,395,889,216

44,753,798,693

3.276.083.199

15,367,541,952

135,595,702,167

45,183,112,568

199,442,033,511

8,847,040,565,488

19,593,624

643.530.710

97.24%

0.03%

0.47%

0.01%

0.51%

0.04%

0.17%

1.53%

0.00%

0.51%

2.25%

100.00%

85.06%

0.22%

2.24%

0.05%

2.52%

0.27%

0.99%

11.16%

0.00%

0.00%

12.42%

100.00%

-55.427.779.774

-2.035.114

-49,309,424

-53,050,661

-44.463.066

23,961,450

-77,342

-1.526.629.063

-527,604,163

-2.074.812.184

-57,555,642,618

-1,706,122

0.01%

0.00%

0.00%

0.00%

0.00%

0.00%

0.00%

-0.01%

0.00%

0.00%

-0.01%

0.07%

0.00%

0.00%

0.00%

0.00%

0.00%

0.01%

-0.08%

0.00%

0.00%

-0.07%

* Non deposited shares for Saudi Cable Co. 2110 (Corporate Action - Capital Increase-Right issue) was not reflected on 23 January 2020

Total Saudi Investors

Total GCC Investors

Foreign Residents & Others

Individuals

Institutions

GCC DPMs

QFIs

SWAP Holders

Foreign DPMs

Strategic Investors

Total Foreign Investors

GCC

Foreign

Grand Total

^{*} Non deposited shares for Al Sorayai Trading and Industrial Group 1213 (Corporate Action - Capital Increase-Right issue) was not reflected on 23 January 2020



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification											
	As of 16 January 2020			As of 23 January 2020			Weekly Change				
Investor Classification	Holding Value	Ownership		Holding Value	Ownership		Δ Holding Value	Ownership			
	(SAR)	Issued (%)	FreeFloat (%)	(SAR)	Issued (%)	FreeFloat (%)	(SAR)	Δ Issued (%)	Δ FreeFloat (%)		
Institutional	8,616,705,824,693	96.68%	76.60%	8,559,464,414,662	96.66%	76.41%	-57,241,410,031	-0.02%	-0.19%		
Non-Institutional	287,890,383,413	3.32%	23.40%	287,576,150,826	3.34%	23.59%	-314,232,587	0.02%	0.19%		
Grand Total	8,904,596,208,106	100.00%	100.00%	8,847,040,565,488	100.00%	100.00%	-57,555,642,618				

Definitions

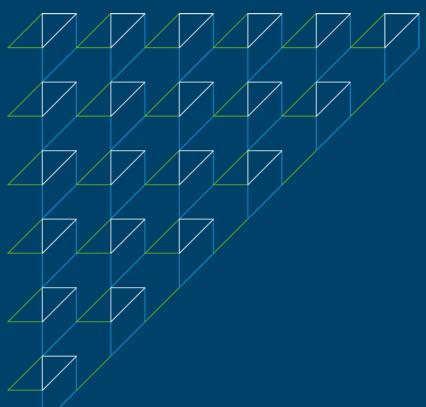
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type											
	Investor Type	Buy	У	Sel	I	Net Value Traded					
Nationality		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)				
	Individuals	68,417,340	97.79%	68,439,067	97.82%	-21,726	-0.03%				
Saudi	Corporates	0	0.00%	11,856	0.02%	-11,856	-0.02%				
	Institution	0	0.00%	0	0.00%	0	0.00%				
	Total Saudi Investors	68,417,340	97.79%	68,450,923	97.84%	-33,582	-0.05%				
	Individuals	0	0.00%	0	0.00%	0	0.00%				
GCC	Institutions	0	0.00%	0	0.00%	0	0.00%				
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%				
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%				
Familian	Foreign Residents	1,543,732	2.21%	1,510,150	2.16%	33,582	0.05%				
Foreign	QFIs	0	0.00%	0	0.00%	0	0.00%				
	Total Foreign Investors	1,543,732	2.21%	1,510,150	2.16%	33,582	0.05%				
Grand Total		69,961,072	100.00%	69,961,072	100.00%						

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification										
	Bu	y	Sell			Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	SAR % of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	0	0.00%	11,856	0.02%		-11,856	-0.02%			
Non-Institutional	69,961,072	100.00%	69,949,216	99.98%		11,856	0.02%			
Grand Total	69,961,072	100.00%	69,961,072	100.00%						

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Δ FreeFloat

-0.01%

0.01%

ΔIssued

0.05%

-0.05%

Ownership Value (by Nationality, Investor Type, & Classification)

(SAR)

82,449,319

2.281.550.681

2,364,000,000

Nationality	Investor Type	As of 16 January 2020			As of 23	3 January 2	020	Weekly Change				
		Holding Value (SAR)	Own	ership	Holding Value	Ownership		Δ Holding	Value	Δ Ownership (%)		
			Issued (%)	FreeFloat (%)	(SAR)	Issued (%)	FreeFloat (%)	(SAR)	Δ Issued (%)	Δ FreeFloat (%)	
	Individuals	2,278,508,213	96.38%	99.10%	2,284,131,432	96.32%	99.04%	5,62	23,218	-0.06%	-0.06%	
Saudi	Corporates	80,153,077	3.39%	0.20%	81,517,749	3.44%	0.18%	1,36	64,672	0.05%	-0.02%	
	Institution	2,296,242	0.10%	0.30%	2,291,650	0.10%	0.31%		-4,592	0.00%	0.01%	
	Total Saudi Investors	2,360,957,532	99.87%	99.60%	2,367,940,830	99.86%	99.53%	6,98	3,299	-0.02%	-0.07%	
GCC	Individuals	0	0.00%	0.00%	0	0.00%	0.00%		0	0.00%	0.00%	
	Institutions	0	0.00%	0.00%	0	0.00%	0.00%		0	0.00%	0.00%	
	Total GCC Investors	0	0.00%	0.00%	0	0.00%	0.00%		0	0.00%	0.00%	
	SWAP Holders	0	0.00%	0.00%	0	0.00%	0.00%		0	0.00%	0.00%	
Fausium	Foreign Residents	3,042,468	0.13%	0.40%	3,409,170	0.14%	0.47%	36	66,701	0.02%	0.07%	
Foreign	QFIs	0	0.00%	0.00%	0	0.00%	0.00%		0	0.00%	0.00%	
	Total Foreign Investors	3,042,468	0.13%	0.40%	3,409,170	0.14%	0.47%	36	66,701	0.02%	0.07%	
Grand T	otal	2,364,000,000	100.00%	100.00%	2,371,350,000	100.00%	100.00%	7,35	0,000			
Nomu-Pa	rallel Market Owne	ership Breakd	own - B	y Invest	or Classific	ation						
Investor Classification		As of 16	January 20	20	As of 23 January 2020			Weekly Change				
		Holding Value	Ownership (%)		Ownership (%)		A Holding	Value	Owne	Ownership		

Institutional:

Institutional

Non-Institutional

Grand Total

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

FreeFloat

0.50%

99.50%

100%

(SAR)

2.287.540.601

2,371,350,000

83.809.399

Issued

3.53%

96.47%

100%

FreeFloat

0.49%

99.51%

100%

(SAR)

1.360.080

5,989,920

7,350,000

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Issued

3.49%

96.51%

100%



