

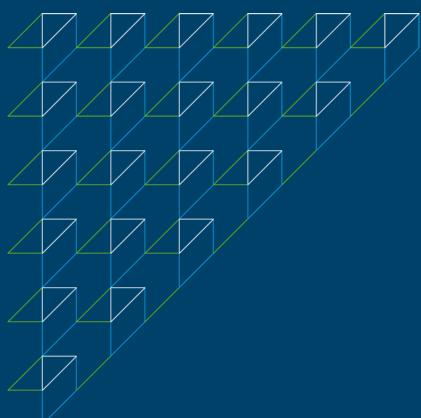
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 24 January 2019



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

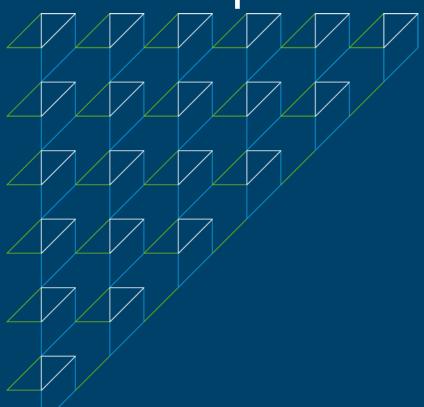
Nationality	Investor Type	Description				
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:				
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.				
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).				
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.				
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
Saudi	Institutions	Saudi Institutions have been classified under 4 categories as defined below:				
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .				
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.				
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.				
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Individuals*	GCC natural person				
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.				
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.				
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).				
Foreign	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.				
Torcign	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).				
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.				
	NRFI	Non-Resident Foreign Investors in accordance with the Guidance Note for the investment of Non- Resident Foreigners in Parallel Market				

*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Value Traded & Ownership Breakdown





Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR SAR % of Total Sells % of Total Buys (% Buy - % Sell) (Buy - Sell) Individuals: Retail 5,784,227,191 40.83% 6,139,975,587 43.35% -355,748,397 -2.51% **HNWIs** 25.00% 3,779,369,240 26.68% -238,079,556 -1.68% 3,541,289,684 **IPIs** 459.704.363 3.25% 794.792.673 5.61% -335.088.311 -2.37% Individual DPMs 241.460.619 1.70% 236.733.271 1.67% 4.727.348 0.03% Sub Total (Individuals) 10,026,681,857 70.78% 10,950,870,772 77.31% -924,188,915 -6.52% Institutions: Saudi 1.015.968.292 415.683.356 2.93% Corporates 1.431.651.648 10.11% 7.17% **Mutual Funds** 191.769.013 1.35% 287.728.712 2.03% -95.959.699 -0.68% GRE's 0 0.00% 2,410,000 0.02% -2,410,000 -0.02% Institution DPMs 334.664.049 2.36% 695.303.244 4.91% -360,639,195 -2.55% Sub Total (Institutions) 1,958,084,710 13.82% 2,001,410,247 14.13% -43,325,538 -0.31% Total Saudi Investors 11,984,766,567 84.61% 12,952,281,019 91.44% -967,514,452 -6.83% Individuals 28.945.249 0.20% 39.260.568 0.28% -10.315.319 -0.07% Institutions 353.122.229 2.49% 332.577.960 2.35% 20.544.269 0.15% GCC GCC DPMs 235,263 0.00% 0.01% -1,043,482 -0.01% 1,278,745 Total GCC Investors 382.302.740 2.70% 373.117.273 2.63% 9.185.468 0.06% **SWAP Holders** 779,327,196 5.50% 125,360,101 0.88% 653,967,095 4.62% Foreign Residents 143.902.327 1.02% 152.869.713 1.08% -8.967.386 -0.06% QFIs 874,780,848 6.18% 560,600,673 3.96% 314,180,175 2.22% **Foreign** Foreign DPMs 89.878 0.00% 104.104 0.00% -14.2260.00% 0 -836.673 Strategic Partners 0.00% 836,673 0.01% -0.01% Total Foreign Investors 1,798,100,249 12.69% 839,771,263 5.93% 958,328,985 6.77% **Grand Total** 14,165,169,555 14,165,169,555 100.00% 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,666,805,105	32.95%	4,053,694,447	28.62%		613,110,659	4.33%		
Non-Institutional	9,498,364,450	67.05%	10,111,475,108	71.38%		-613,110,658	-4.33%		
Grand Total	14,165,169,555	100.00%	14,165,169,555	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

تــداوك Tadawul

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 17 January 2019 As of 24 January 2019 **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (SAR) (%) Individuals: Retail 76,339,286,202 3.81% 77,499,164,973 3.87% 1,159,878,771 0.06% **HNWIs** 154,266,126,970 7.70% 7.68% -570,338,603 -0.02% 153,695,788,367 **IPIs** 271.058.081.739 13.53% 269.213.630.357 13.46% -1.844.451.381 -0.07% Individual DPMs 5.469.442.563 0.27% 5.366.755.962 0.27% -102.686.601 0.00% Sub Total (Individuals) 507,132,937,473 25.32% 505,775,339,659 25.28% -1,357,597,814 -0.03% Institutions: Saudi -1.406.509.997 Corporates 15.26% 304.330.346.089 15.21% -0.05% 305.736.856.086 Mutual Funds 100.914.185.802 5.04% 100.372.828.301 5.02% -541.357.501 -0.02% GRE's 813.873.490.720 40.63% 813,574,242,533 40.67% -299,248,187 0.04% Institution DPMs 136.695.305.652 6.82% 136.027.433.103 6.80% -667.872.548 -0.02% Sub Total (Institutions) 1.357.219.838.259 67.76% 1,354,304,850,026 67.70% -2.914.988.233 -0.05% Total Saudi Investors 1,864,352,775,733 93.08% 1,860,080,189,685 92.99% -4,272,586,047 -0.09% Individuals 2.981.212.391 0.15% 2.954.706.813 0.15% -26.505.578 0.00% Institutions 35.965.047.986 1.80% 36.086.893.029 1.80% 121.845.043 0.01% **GCC** GCC DPMs 0.05% 0.05% -4,045,599 0.00% 958,576,485 954,530,886 Total GCC Investors 39.904.836.861 1.99% 39.996.130.728 2.00% 91.293.866 0.01% **SWAP Holders** 10,671,311,539 0.53% 11,190,209,723 0.56% 518,898,184 0.03% Foreign Residents 3.557.593.433 0.18% 3.581.120.366 0.18% 23.526.933 0.00% **QFIs** 16,414,901,610 0.82% 16,681,967,864 0.83% 267,066,254 0.01% **Foreign** Foreign DPMs 4.288.413.188 0.21% 4.267.823.620 0.21% -20.589.569 0.00% 3.19% 683.047.598 Strategic Partners 63.862.551.397 64.545.598.995 3.23% 0.04% Total Foreign Investors 98,794,771,168 4.93% 100,266,720,568 5.01% 1,471,949,400 0.08% **Grand Total** 2,003,052,383,762 100.00% 2,000,343,040,981 100.00% -2,709,342,781



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification									
	As of 17 January 2019		As of 24 January 2019		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)			
Institutional	1,765,908,164,766	88.16%	1,762,612,260,462	88.12%	-3,295,904,304	-0.05%			
Non-Institutional	237,144,218,996	11.84%	237,730,780,519	11.88%	586,561,523	0.05%			
Grand Total	2,003,052,383,762	100.00%	2,000,343,040,981	100.00%	-2,709,342,781				

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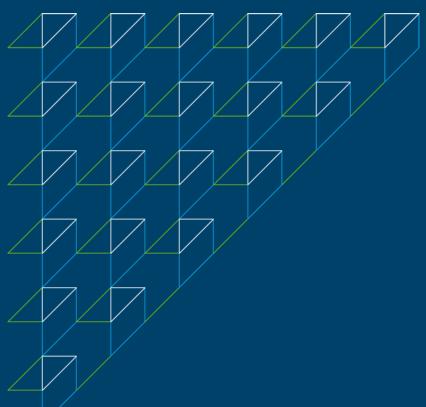
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Difference

(% Buy - % Sell)

7.43%

-7.43%

SAR

(Buy - Sell)

527,230

-527,230

Value Traded (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell
	Individuals	5,956,770	83.98%	6,603,789	93.11%	-647,019	-9.12%
Coudi	Corporates	722,142	10.18%	172,136	2.43%	550,005	7.75%
Saudi	Institution	270,000	3.81%	292,630	4.13%	-22,630	-0.32%
	Total Saudi Investors	6,948,911	97.97%	7,068,555	99.66%	-119,644	-1.69%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
Faraina	Foreign Residents	143,822	2.03%	24,033	0.34%	119,789	1.69%
Foreign	QFls	0	0.00%	145	0.00%	-145	0.00%
	Total Foreign Investors	143,822	2.03%	24,178	0.34%	119,644	1.69%
Grand T	otal	7,092,733	100.00%	7,092,733	100.00%		
Nomu-Pa	rallel Market Value T	raded Break	down - By Inve	stor Classific	cation		
		Bu	v .	Sel	ı	Net Value	Traded

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Institutional

Non-Institutional

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

SAR

464,912

6,627,821

7,092,733

% of Total Sells

6.55%

93.45%

100.00%

% of Total Buys

13.99%

86.01%

100.00%

Non Institutional:

Investor Classification

Grand Total

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

SAR

992,142

6,100,591

7,092,733

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 17 January 2019		As of 24 January 2019		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
	Individuals	2,444,622,108	92.44%	2,706,049,478	93.12%	261,427,370	0.69%
Saudi	Corporates	134,607,739	5.09%	134,379,444	4.62%	-228,295	-0.47%
	Institution	35,820,543	1.35%	36,094,236	1.24%	273,693	-0.11%
	Total Saudi Investors	2,615,050,389	98.88%	2,876,523,157	98.99%	261,472,768	0.11%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	13,155,030	0.50%	13,087,913	0.45%	-67,118	-0.05%
	Total GCC Investors	13,155,030	0.50%	13,087,913	0.45%	-67,118	-0.05%
Foreign	SWAP Holders	178,077	0.01%	193,687	0.01%	15,610	0.00%
	Foreign Residents	2,526,327	0.10%	2,525,841	0.09%	-486	-0.01%
	QFIs	13,758,677	0.52%	13,588,252	0.47%	-170,424	-0.05%
	Total Foreign Investors	16,463,081	0.62%	16,307,780	0.56%	-155,301	-0.06%
Grand Total		2,644,668,500	100.00%	2,905,918,850	100.00%	261,250,350	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification As of 17 January 2019 As of 24 January 2019 **Weekly Change Investor Classification Holding Value Holding Value** Ownership Δ Holding Value Δ Ownership Ownership (SAR) (SAR) (%) (SAR) (%) (%) Institutional -0.68% 197.520.065 7.47% 197,343,531 6.79% -176.534 **Non-Institutional** 92.53% 261,426,884 0.68% 2,447,148,435 2,708,575,319 93.21% **Grand Total** 2,644,668,500 100.00% 2,905,918,850 261,250,350 100.00%

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



