

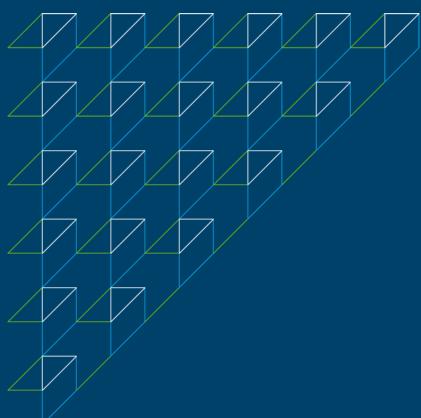
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 16 January 2020



Definitions



Monthly Stock Market Ownership and Trading Activity Report



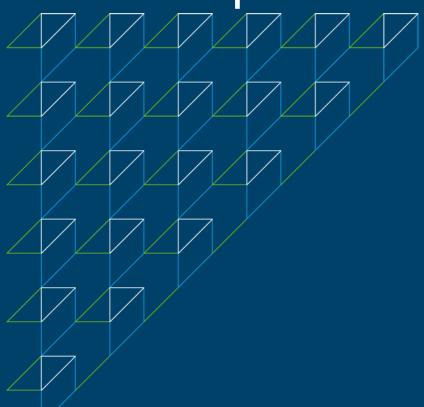
Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
Gadai	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents & Others	Investors with a valid residency permit (Iqama) and others (excluding SWAP, QFIs, DPM & Strategic Investors).					
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Investors	A foreign legal entity that aims to own a strategic shareholding in listed companies.					
*Nomu-Parallel Market Individual	Individuals who fulfill any of the following: - Conducted transactions not less than SAR 4	0m, and not less than 10 transaction in each quarter during last 12 months.					

Investors

- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys % of Total Sells SAR (% Buy - % Sell) (Buy - Sell) Individuals: Retail 9,958,081,261 48.18% 10,052,783,256 48.63% -94,701,995 -0.46% **HNWIs** 25.84% 26.45% -0.61% 5,341,582,261 5,467,287,665 -125,705,404 **IPIs** 547.113.038 2.65% 956.848.346 4.63% -409.735.309 -1.98% Individual DPMs 191.890.429 0.93% 187.371.084 0.91% 4.519.345 0.02% Sub Total (Individuals) 16,038,666,989 77.59% 16,664,290,351 80.62% -625,623,362 -3.03% Institutions: Saudi 4.37% 36.833.580 0.18% Corporates 940.407.362 4.55% 903.573.782 4.94% Mutual Funds 1.020.997.879 738.967.505 3.58% 282.030.374 1.36% GRE's 6,132,377 0.03% -24,541,041 -0.12% 30,673,418 0.15% Institution DPMs 234.749.676 1.14% 188.447.830 0.91% 46,301,846 0.22% Sub Total (Institutions) 2.202.287.295 10.65% 1,861,662,535 9.01% 340,624,760 1.65% Total Saudi Investors 18,240,954,284 88.25% 18,525,952,886 89.63% -284,998,602 -1.38% Individuals 45.311.997 0.22% 36.802.669 0.18% 8.509.328 0.04% Institutions 390.798.120 1.89% 848.155.628 4.10% -457,357,507 -2.21% GCC GCC DPMs 0.00% 0.01% -0.01% 346,641 1,798,097 -1,451,456 Total GCC Investors 436.456.758 2.11% 886.756.393 4.29% -450.299.635 -2.18% **SWAP Holders** 39,310,384 0.19% 40,045,344 0.19% -734,961 0.00% Foreign Residents & Others 296.463.386 1.43% 302.527.778 1.46% -6.064.392 -0.03% **QFIs** 1,656,715,428 8.02% 909,390,946 4.40% 747,324,482 3.62% **Foreign** Foreign DPMs 197.798 0.00% 600.759 0.00% -402.960 0.00% 0.02% -0.02% Strategic Investor 0 0.00% 4,823,932 -4,823,932 735,298,237 Total Foreign Investors 1,992,686,996 9.64% 1,257,388,759 6.08% 3.56% **Grand Total** 20,670,098,038 20,670,098,038 100.00% 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification										
	Buy	y	Sell			Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	5,028,659,132	24.33%	4,810,696,670	23.27%		217,962,462	1.05%			
Non-Institutional	15,641,438,906	75.67%	15,859,401,368	76.73%		-217,962,462	-1.05%			
Grand Total	20,670,098,038	100.00%	20,670,098,038	100.00%						

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.





Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 09 January 2020 As of 16 January 2020 **Nationality Investor Type** Ownership **Ownership Ownership** Δ Holding Value **Holding Value** Holding Value (SAR) (SAR) (SAR) Free Float Free Float Δlssued Δ FreeFloat Issued Issued (%) Individuals: Retail 8.72% 8.72% 1.417.609.698 0.02% 0.00% 106.650.164.734 1.19% 108.067.774.432 1.21% **HNWIs** 167,278,897,712 1.87% 13.46% 169,840,735,140 1.91% 13.48% 2,561,837,428 0.04% 0.02% **IPIs** 282,086,592,827 3.15% 18.21% 286,085,774,929 3.21% 18.18% 3,999,182,102 0.06% -0.03% Individual DPMs 5,290,541,156 0.06% 0.43% 5,370,000,174 0.06% 0.43% 79,459,018 0.00% 0.00% 40.81% Sub Total (Individuals) 561.306.196.429 6.27% 40.82% 569.364.284.675 6.39% 8.058.088.246 0.13% -0.02% Institutions: Saudi Corporates 381,594,210,268 4.26% 23.19% 387,208,651,006 4.35% 23.16% 5,614,440,738 0.09% -0.03% **Mutual Funds** 202.680.894.749 2.26% 11.35% 2.32% 11.41% 3,703,796,828 0.06% 0.07% 206,384,691,577 GRE's 7.541.732.506.105 84.18% 7.25% 7,465,475,735,712 83.84% 7.21% -76.256.770.393 -0.35% -0.05% Institution DPMs 29.369.492.985 0.33% 2.40% 29.839.150.087 0.34% 2.41% 469,657,103 0.01% 0.01% 91.03% 44.19% 90.84% 44.19% -66,468,875,724 Sub Total (Institutions) 8,155,377,104,107 8,088,908,228,383 -0.19% 0.00% -0.06% Total Saudi Investors 8,716,683,300,536 97.30% 85.01% 8,658,272,513,058 97.23% 84.99% -58,410,787,478 -0.02% Individuals 0.03% 0.22% 2.716.413.881 0.03% 0.22% 47.008.134 0.00% 0.00% 2.669.405.748 Institutions 40,987,381,277 0.46% 2.28% 41,445,198,640 0.47% 2.24% 457,817,364 0.01% -0.04% GCC GCC DPMs 633,825,137 0.01% 0.05% 645,236,832 0.01% 0.05% 11,411,695 0.00% 0.00% Total GCC Investors 44,290,612,161 0.49% 2.55% 44,806,849,354 0.50% 2.51% -0.04% 516,237,192 0.01% 0.00% **SWAP Holders** 3.287.930.724 0.04% 0.27% 3.320.546.265 0.04% 0.27% 32,615,541 0.00% 0.17% 0.98% Foreign Residents & Others 14.948.098.304 15.343.580.502 0.17% 0.99% 395.482.198 0.01% 0.01% QFIs 134.622.473.452 1.50% 11.18% 137.122.331.230 1.54% 11.24% 2.499.857.779 0.04% 0.05% Foreign Foreign DPMs 19,224,067 0.00% 0.00% 19,670,966 0.00% 0.00% 446,899 0.00% 0.00% Strategic Investors 44,832,882,918 0.50% 0.00% 45,710,716,731 0.51% 0.00% 877,833,813 0.01% 0.00% 197,710,609,465 Total Foreign Investors 2.21% 12.43% 201.516.845.695 2.26% 12.49% 3,806,236,230 0.06% 0.06% **Grand Total** -54.088.314.056 8.958.684.522.163 100.00% 100.00% 8.904.596.208.106 100.00% 100.00%

^{*} Non deposited shares for Saudi Cable Co. 2110 (Corporate Action - Capital Increase-Right issue) was not reflected on 16 January 2020



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification											
	As of 09 January 2020			As of 16 January 2020			Weekly Change				
Investor Classification	Holding Value	Ownership		Holding Value	Ownership		Δ Holding Value	Ownership			
	(SAR)	Issued (%)	FreeFloat (%)	(SAR)	Issued (%)	FreeFloat (%)	(SAR)	Δ Issued (%)	Δ Free Float (%)		
Institutional	8,674,871,328,706	96.75%	76.62%	8,616,705,824,693	96.68%	76.60%	-58,165,504,013	-0.07%	-0.02%		
Non-Institutional	283,813,193,456	3.25%	23.38%	287,890,383,413	3.32%	23.40%	4,077,189,957	0.07%	0.02%		
Grand Total	8,958,684,522,163	100.00%	100.00%	8,904,596,208,106	100.00%	100.00%	-54,088,314,056				

Definitions

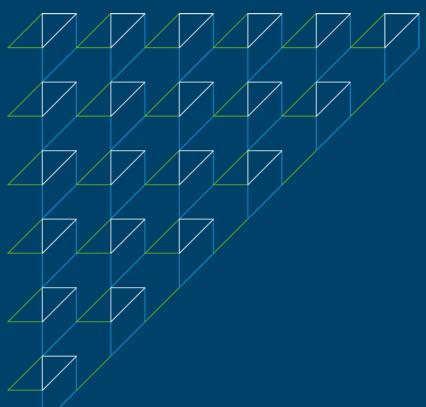
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Bu	y	Sel	I	Net Value Traded		
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Saudi	Individuals	100,857,875	95.71%	91,265,106	86.60%	9,592,770	9.10%	
	Corporates	37,500	0.04%	10,399,314	9.87%	-10,361,814	-9.83%	
	Institution	0	0.00%	93,005	0.09%	-93,005	-0.09%	
	Total Saudi Investors	100,895,375	95.74%	101,757,425	96.56%	-862,049	-0.82%	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%	
	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
Fausium	Foreign Residents	4,487,657	4.26%	3,625,608	3.44%	862,049	0.82%	
Foreign	QFIs	0	0.00%	0	0.00%	0	0.00%	
	Total Foreign Investors	4,487,657	4.26%	3,625,608	3.44%	862,049	0.82%	
Grand Total		105,383,032	100.00%	105,383,032	100.00%			

luuratan Classification	Buy	y	Sell			Net Value Traded		
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	37,500	0.04%	10,492,319	9.96%		-10,454,819	-9.92%	
Non-Institutional	105,345,532	99.96%	94,890,713	90.04%		10,454,819	9.92%	
Grand Total	105,383,032	100.00%	105,383,032	100.00%				

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership

Δ FreeFloat

-0.48%

0.48%

ΔIssued

-0.20%

0.20%

Ownership Value (by Nationality, Investor Type, & Classification)

	Investor Type	As of 09 January 2020			As of 16 January 2020			Weekly Change			
Nationality		Holding Value (SAR)	Ownership		Holding Value	Ownership		Δ Holding Value	Δ Ownership (%)		
			Issued (%)	FreeFloat (%)	(SAR)	Issued (%)	FreeFloat (%)	(SAR)	Δ Issued (%)	Δ FreeFloat (%)	
	Individuals	2,170,472,937	96.21%	98.69%	2,278,508,213	96.38%	99.10%	108,035,276	0.17%	0.41%	
Courdi	Corporates	81,134,060	3.60%	0.67%	80,153,077	3.39%	0.20%	-980,984	-0.21%	-0.47%	
Saudi	Institution	2,085,101	0.09%	0.31%	2,296,242	0.10%	0.30%	211,141	0.00%	-0.01%	
	Total Saudi Investors	2,253,692,098	99.90%	99.67%	2,360,957,532	99.87%	99.60%	107,265,434	-0.03%	-0.07%	
	Individuals	0	0.00%	0.00%	0	0.00%	0.00%	0	0.00%	0.00%	
GCC	Institutions	0	0.00%	0.00%	0	0.00%	0.00%	0	0.00%	0.00%	
	Total GCC Investors	0	0.00%	0.00%	0	0.00%	0.00%	0	0.00%	0.00%	
	SWAP Holders	0	0.00%	0.00%	0	0.00%	0.00%	0	0.00%	0.00%	
F	Foreign Residents	2,257,902	0.10%	0.33%	3,042,468	0.13%	0.40%	784,566	0.03%	0.07%	
Foreign	QFIs	0	0.00%	0.00%	0	0.00%	0.00%	0	0.00%	0.00%	
	Total Foreign Investors	2,257,902	0.10%	0.33%	3,042,468	0.13%	0.40%	784,566	0.03%	0.07%	
Grand T	otal	2,255,950,000	100.00%	100.00%	2,364,000,000	100.00%	100.00%	108,050,000			
Nomu-Pa	rallel Market Owne	ership Breakdo	own - By	/ Invest	or Classific	ation					
			January 202			3 January 2	020	We	ekly Change		
Investor Clas	sification										

Ownership

3.49%

96.51%

100%

Free Float

0.50%

99.50%

100%

Δ Holding Value

(SAR)

-769,843

108,819,843

108,050,000

Institutional:

Institutional

Non-Institutional

Grand Total

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Holding Value

(SAR)

2,281,550,681

2,364,000,000

82,449,319

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Ownership

(%)

3.69%

96.31%

100%

FreeFloat

0.98%

99.02%

100%

Holding Value

(SAR)

83,219,161

2,172,730,839

2,255,950,000



