

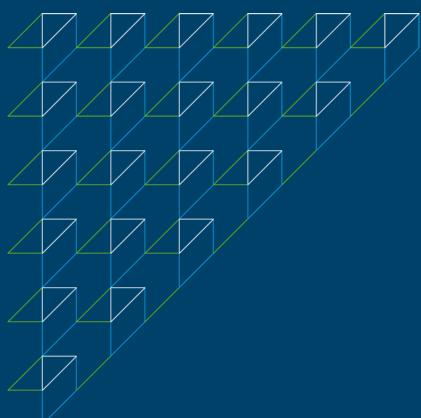
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 02 August 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals*	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
Foreign	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

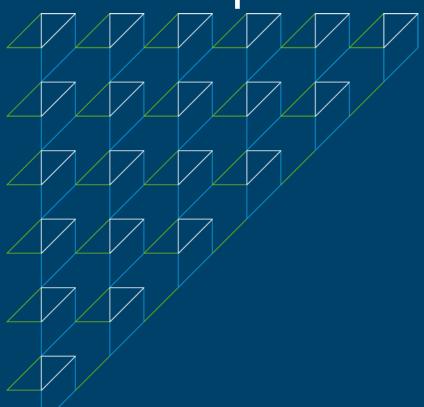
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 5,157,551,754 27.99% 8,956,102,991 48.61% -3,798,551,237 -20.62% **HNWIs** 37.48% 6,584,137,795 35.74% 320,751,516 1.74% 6,904,889,311 **IPIs** 349.432.603 1.90% 287.573.126 1.56% 61.859.477 0.34% Individual DPMs 118.428.900 0.64% 89.867.340 0.49% 28.561.560 0.16% Sub Total (Individuals) 12,530,302,567 68.01% 15,917,681,252 86.40% -3,387,378,684 -18.39% Institutions: Saudi 25.34% 577.702.132 4.090.526.699 22.20% Corporates 4.668.228.831 3.14% **Mutual Funds** 218.075.074 1.18% 340.397.894 1.85% -122.322.820 -0.66% GRE's 0 0.00% 0 0.00% 0.00% Institution DPMs 170.045.174 0.92% 551.517.464 2.99% -381.472.290 -2.07% Sub Total (Institutions) 5,056,349,080 27.44% 1,469,617,490 7.98% 3,586,731,590 19.47% Total Saudi Investors 17,586,651,647 95.45% 17,387,298,741 94.37% 199,352,906 1.08% Individuals 45.129.351 0.24% 28.269.292 0.15% 16.860.059 0.09% Institutions 295.339.519 1.60% 235.587.442 1.28% 59.752.077 0.32% GCC GCC DPMs 0.00% 9,677 0.00% 0.00% 701,388 691,711 Total GCC Investors 341.170.257 1.85% 263.866.411 1.43% 77.303.846 0.42% **SWAP Holders** 50,693,947 0.28% 313,792,753 1.70% -263,098,806 -1.43% Foreign Residents 152.616.661 0.83% 197.269.835 1.07% -44.653.174 -0.24% QFIs 293,024,198 1.59% 261,928,970 1.42% 31,095,228 0.17% Foreign Foreign DPMs 0.00% 0.00% 0 0.00% 0 Strategic Partners 0.00% 0.00% 0.00% Total Foreign Investors 496.334.807 2.69% 772,991,559 4.20% -276,656,752 -1.50% **Grand Total** 18,424,156,711 18,424,156,711 100.00% 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Se	II)	Difference (% Buy - % Sell)		
Institutional	6,163,969,634	33.46%	2,658,376,798	14.43%	3,505,59	92,837	19.03%		
Non-Institutional	12,260,187,076	66.54%	15,765,779,913	85.57%	-3,505,59	92,837	-19.03%		
Grand Total	18,424,156,711	100.00%	18,424,156,711	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 26 July 2018 As of 02 August 2018 **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (%) (SAR) Individuals: Retail 79,982,770,146 4.02% 77,266,725,107 3.93% -2,716,045,039 -0.08% **HNWIs** 7.95% 155,525,695,333 7.92% -2,794,430,230 -0.03% 158,320,125,563 **IPIs** 270.919.047.679 13.61% 270.870.503.310 13.79% -48.544.369 0.18% Individual DPMs 5.597.443.436 0.28% 4.823.882.117 0.25% -773.561.319 -0.04% Sub Total (Individuals) 514,819,386,824 25.86% 508,486,805,867 25.89% -6,332,580,957 0.03% Institutions: Saudi -4.815.864.519 Corporates 307.753.853.079 302.937.988.560 15.42% -0.03% 15.46% **Mutual Funds** 179.476.428.618 9.02% 173.100.602.533 8.81% -6.375.826.085 -0.20% GRE's 781,639,235,410 39.26% 774,836,401,679 39.45% -6,802,833,732 0.19% Institution DPMs 64.171.469.654 3.22% 63.702.959.412 3.24% -468.510.242 0.02% Sub Total (Institutions) 1,333,040,986,761 66.96% 1,314,577,952,185 66.93% -18.463.034.577 -0.03% Total Saudi Investors -24,795,615,534 1,847,860,373,586 92.82% 1,823,064,758,052 92.82% 0.00% Individuals 3.214.593.533 0.16% 3.187.254.371 0.16% -27.339.163 0.00% Institutions 37.136.619.916 1.87% 36.833.011.196 1.88% -303.608.720 0.01% **GCC** GCC DPMs 697,025,995 0.04% 0.03% -10,017,263 0.00% 687,008,732 Total GCC Investors 41.048.239.444 2.06% 40.707.274.299 2.07% -340.965.145 0.01% **SWAP Holders** 15,866,420,411 0.80% 15,302,904,360 0.78% -563,516,051 -0.02% 0.00% Foreign Residents 4.062.033.510 0.20% 3.978.485.717 0.20% -83.547.793 **QFIs** 19,651,173,491 0.99% 19,366,701,878 0.99% -284,471,613 0.00% **Foreign** Foreign DPMs 9.016.324 0.00% 8.872.709 0.00% -143.616 0.00% 3.13% -735.864.967 0.01% Strategic Partners 62.356.537.141 61.620.672.175 3.14% -1,667,544,039 Total Foreign Investors 101,945,180,878 5.12% 100,277,636,838 5.11% -0.02% **Grand Total** 1,990,853,793,907 100.00% 1,964,049,669,189 -26,804,124,718 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 26 July 2018		As of 02 August 2018		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,745,274,271,155	87.66%	1,724,091,508,661	87.78%	-21,182,762,494	0.12%				
Non-Institutional	245,579,522,752	12.34%	239,958,160,528	12.22%	-5,621,362,224	-0.12%				
Grand Total	1,990,853,793,907	100.00%	1,964,049,669,189	100.00%	-26,804,124,718					

Definitions

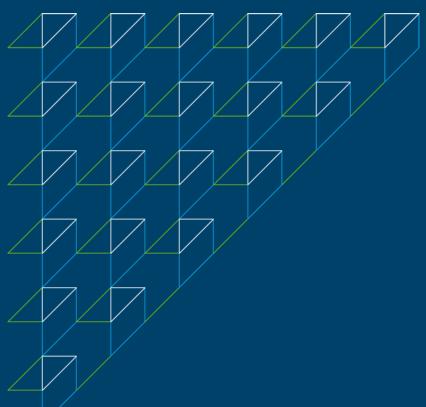
Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



Value Traded (by Nationality, Investor Type, & Classification)

Nationality		Buy		Sel	II	Net Value Traded		
	Investor Type	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Se	
	Individuals	2,514,860	84.25%	2,397,880	80.33%	116,979	3.929	
OII	Corporates	203,468	6.82%	371,155	12.43%	-167,686	-5.62	
Saudi	Institution	0	0.00%	216,000	7.24%	-216,000	-7.24	
	Total Saudi Investors	2,718,328	91.06%	2,985,035	100.00%	-266,707	-8.93	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00	
	Institutions	0	0.00%	0	0.00%	0	0.00	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00	
	SWAP Holders	0	0.00%	0	0.00%	0	0.0	
	Foreign Residents	70	0.00%	73	0.00%	-3	0.0	
Foreign	QFIs	266,709	8.93%	0	0.00%	266,709	8.9	
	Total Foreign Investors	266,780	8.94%	73	0.00%	266,707	8.9	
rand T	otal	2,985,108	100.00%	2,985,108	100.00%			
lomu-Pa	rallel Market Value T	raded Break	down - By Inve	stor Classific	cation			
Investor Classification		Buy	,	Sel	ı	Net Value	Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % S	
Institutional								
nstitutional		470,178	15.75%	587,155	19.67%	-116,977	-3.92	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

2,985,108

100.00%

Non Institutional:

Grand Total

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

100.00%

2,985,108

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 26 July 2018		As of 02 Aug	ust 2018	Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	2,047,295,540	91.52%	2,077,786,903	91.37%	30,491,363	-0.16%	
o "	Corporates	102,318,689	4.57%	105,707,324	4.65%	3,388,634	0.07%	
Saudi	Institution	63,922,584	2.86%	65,022,197	2.86%	1,099,614	0.00%	
	Total Saudi Investors	2,213,536,813	98.96%	2,248,516,424	98.88%	34,979,611	-0.08%	
	Individuals	28,646	0.00%	27,885	0.00%	-761	0.00%	
GCC	Institutions	12,541,080	0.56%	13,560,043	0.60%	1,018,963	0.04%	
	Total GCC Investors	12,569,726	0.56%	13,587,928	0.60%	1,018,202	0.04%	
	SWAP Holders	753,847	0.03%	772,348	0.03%	18,501	0.00%	
Familian	Foreign Residents	2,335,386	0.10%	2,313,730	0.10%	-21,655	0.00%	
Foreign	QFIs	7,676,679	0.34%	8,900,770	0.39%	1,224,091	0.05%	
	Total Foreign Investors	10,765,912	0.48%	11,986,849	0.53%	1,220,937	0.05%	
Grand T	otal	2,236,872,450	100.00%	2,274,091,200	100.00%	37,218,750		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification										
	As of 26 July 2018		As of 02 August 2018		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	187,212,879	8.37%	193,962,682	8.53%		6,749,803	0.16%			
Non-Institutional	2,049,659,571	91.63%	2,080,128,518	91.47%		30,468,947	-0.16%			
Grand Total	2,236,872,450	100.00%	2,274,091,200	100.00%		37,218,750				

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



