

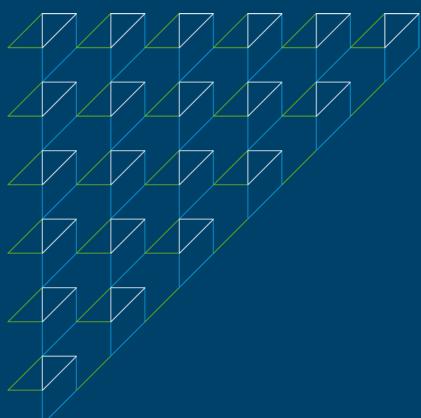
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 31 January 2019



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

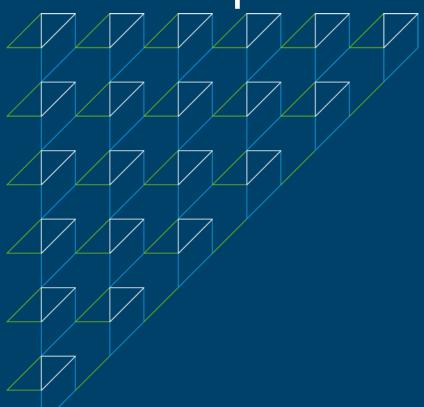
Nationality	Investor Type	Description						
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:						
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.						
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).						
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.						
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
Saudi	Institutions	Saudi Institutions have been classified under 4 categories as defined below:						
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .						
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.						
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.						
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Individuals*	GCC natural person						
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.						
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.						
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).						
Foreign	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.						
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.						
	NRFI	Non-Resident Foreign Investors in accordance with the Guidance Note for the investment of Non- Resident Foreigners in Parallel Market						

*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** SAR Difference SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: Retail 7,852,659,185 43.78% 8,399,408,769 46.83% -546,749,585 -3.05% **HNWIs** 4,947,342,237 27.58% 28.84% -224,683,164 -1.25% 5,172,025,401 **IPIs** 486.087.463 2.71% 877.051.547 4.89% -390.964.085 -2.18% Individual DPMs 311.859.872 1.74% 175.916.017 0.98% 135.943.855 0.76% Sub Total (Individuals) 13,597,948,757 75.82% 14,624,401,735 81.54% -1,026,452,978 -5.72% Institutions: Saudi 3.93% 7.04% 705.247.142 557.454.878 3.11% Corporates 1.262.702.020 Mutual Funds 511.573.476 2.85% 489.189.653 2.73% 22.383.823 0.12% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 315.539.139 1.76% 796.725.990 4.44% -481.186.851 -2.68% Sub Total (Institutions) 2,089,814,635 11.65% 1,991,162,785 11.10% 98,651,850 0.55% Total Saudi Investors 15,687,763,392 87.47% 16,615,564,520 92.64% -927,801,128 -5.17% Individuals 68.390.997 0.38% 53,196,748 0.30% 15,194,249 0.08% Institutions 398.709.318 2.22% 278.481.782 1.55% 120.227.536 0.67% GCC GCC DPMs 3,388,135 0.02% 0.03% -1,883,040 -0.01% 5,271,175 Total GCC Investors 470.488.450 2.62% 336.949.704 1.88% 133.538.745 0.74% **SWAP Holders** 618,168,806 3.45% 354,251,708 1.98% 263,917,097 1.47% Foreign Residents 203.328.997 1.13% 227.194.745 1.27% -23.865.749 -0.13% QFIs 955,076,509 5.33% 398,311,379 2.22% 556,765,130 3.10% **Foreign** Foreign DPMs 238.842 0.00% 208.372 0.00% 30.471 0.00% 0 -2.584.566 Strategic Partners 0.00% 2,584,566 0.01% -0.01% Total Foreign Investors 1,776,813,153 9.91% 982,550,770 5.48% 794,262,383 4.43% **Grand Total** 17,935,064,994 100.00% 17,935,064,994 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sel	Sell		Net Value Traded			
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,863,343,578	27.12%	4,083,239,330	22.77%		780,104,248	4.35%		
Non-Institutional	13,071,721,416	72.88%	13,851,825,664	77.23%		-780,104,248	-4.35%		
Grand Total	17,935,064,994	100.00%	17,935,064,994	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

تــداوك Tadawul

Ownership Value (by Nationality and Investor Type)

* Non deposited amount of 190,400,000 SAR was not reflected as on 31 January holding value (Amana Cooperative Insurance Co. 8310 - Corporate Action - Tradable Rights)

Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 24 January 2019 As of 31 January 2019 **Nationality Investor Type** Δ Ownership Ownership Holding Value Ownership Δ Holding Value **Holding Value** (SAR) (%) (SAR) (SAR) (%) (%) Individuals: Retail 77.499.164.973 3.87% 76.461.794.003 3.78% -1.037.370.970 -0.10% 0.07% **HNWIs** 153.695.788.367 7.68% 156.946.614.195 7.75% 3.250.825.827 **IPIs** 4,723,368,242 269,213,630,357 13.46% 273,936,998,599 13.53% 0.07% Individual DPMs 5.366.755.962 0.27% 5.257.314.172 0.26% -109.441.790 -0.01% Sub Total (Individuals) 505.775.339.659 25.28% 512.602.720.968 25.31% 6.827.381.309 0.03% Institutions: Saudi 304,330,346,089 15.21% 309,733,882,877 15.29% 5,403,536,788 0.08% Corporates Mutual Funds 100.372.828.301 5.02% 105.969.918.163 5.23% 5.597.089.862 0.21% GRF's 813.574.242.533 40.67% 817.985.807.244 40.39% 4.411.564.711 -0.28% -0.02% Institution DPMs 136.027.433.103 6.80% 137.211.621.888 6.78% 1.184.188.785 **Sub Total (Institutions)** 1,354,304,850,026 67.70% 1,370,901,230,172 67.69% 16,596,380,146 -0.01% Total Saudi Investors 1,860,080,189,685 92.99% 1,883,503,951,140 93.00% 23,423,761,455 0.02% Individuals 2.954.706.813 0.15% 3.027.514.082 0.15% 72.807.270 0.00% 36.086.893.029 1.80% 36.745.096.194 1.81% 658.203.165 0.01% Institutions GCC GCC DPMs 954.530.886 0.05% 981.138.986 0.05% 26.608.100 0.00% Total GCC Investors 39,996,130,728 2.00% 40,753,749,262 2.01% 757,618,535 0.01% **SWAP Holders** 488,716,908 11,190,209,723 0.56% 11,678,926,631 0.58% 0.02% 0.18% 0.18% 14,419,871 0.00% Foreign Residents 3,581,120,366 3,595,540,237 **QFIs** 16,681,967,864 0.83% 17,452,252,672 0.86% 770,284,807 0.03% **Foreign** Foreign DPMs 0.21% 0.21% 35,763,337 0.00% 4,267,823,620 4,303,586,957 Strategic Partners 64,545,598,995 3.23% 63,884,308,444 3.15% -661,290,551 -0.07% Total Foreign Investors 5.01% 647,894,373 100.266.720.568 100,914,614,941 4.98% -0.03% **Grand Total** 2,025,172,315,343 24,829,274,362 2,000,343,040,981 100.00% 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 24 January 2019 As of 31 Janu		uary 2019		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		∆ Holding Value (SAR)	Δ Ownership (%)			
Institutional	1,762,612,260,462	88.12%	1,785,140,852,826	88.15%		22,528,592,364	0.03%			
Non-Institutional	237,730,780,519	11.88%	240,031,462,516	11.85%		2,300,681,998	-0.03%			
Grand Total	2,000,343,040,981	100.00%	2,025,172,315,343	100.00%		24,829,274,362				

Definitions

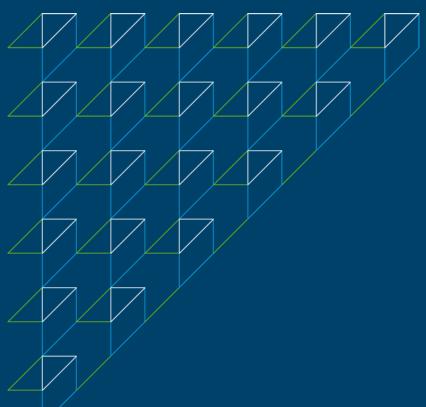
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



(% Buy - % Sell)

8.14%

-8.14%

(Buy - Sell)

543,402

-543,402

Value Traded (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell	
	Individuals	5,073,537	75.96%	5,361,126	80.27%	-287,589	-4.31%	
Coudi	Corporates	116,476	1.74%	66,552	1.00%	49,924	0.75%	
Saudi	Institution	1,217,228	18.23%	431,163	6.46%	786,065	11.77%	
	Total Saudi Investors	6,407,241	95.93%	5,858,841	87.72%	548,400	8.21%	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%	
	Institutions	0	0.00%	430,831	6.45%	-430,831	-6.45%	
	Total GCC Investors	0	0.00%	430,831	6.45%	-430,831	-6.45%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
Fausian	Foreign Residents	107,113	1.60%	362,926	5.43%	-255,813	-3.83%	
Foreign	QFIs	164,446	2.46%	26,202	0.39%	138,244	2.07%	
	Total Foreign Investors	271,559	4.07%	389,128	5.83%	-117,569	-1.76%	
Frand T	otal	6,678,800	100.00%	6,678,800	100.00%			
Nomu-Pa	rallel Market Value [·]	Traded Break	down - By Inv	estor Classific	cation			
Investor Classification		Bu	У	y Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference	

Institutional:

Institutional

Non-Institutional

Grand Total

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

22.43%

77.57%

100.00%

954,748

5,724,052

6,678,800

14.30%

85.70%

100.00%

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

1,498,150

5,180,650

6,678,800

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 24 January 2019		As of 31 January 2019		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	2,706,049,478	93.12%	3,071,076,364	93.52%	365,026,886	0.40%	
Saudi	Corporates	134,379,444	4.62%	144,844,629	4.41%	10,465,185	-0.21%	
	Institution	36,094,236	1.24%	37,877,427	1.15%	1,783,191	-0.09%	
	Total Saudi Investors	2,876,523,157	98.99%	3,253,798,420	99.09%	377,275,263	0.10%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	13,087,913	0.45%	13,287,645	0.40%	199,733	-0.05%	
	Total GCC Investors	13,087,913	0.45%	13,287,645	0.40%	199,733	-0.05%	
	SWAP Holders	193,687	0.01%	201,058	0.01%	7,371	0.00%	
Foreign	Foreign Residents	2,525,841	0.09%	2,583,491	0.08%	57,650	-0.01%	
	QFIs	13,588,252	0.47%	13,931,886	0.42%	343,634	-0.04%	
	Total Foreign Investors	16,307,780	0.56%	16,716,435	0.51%	408,655	-0.05%	
Grand Total		2,905,918,850	100.00%	3,283,802,500	100.00%	377,883,650		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 24 January 2019 As of 31 January 2019		uary 2019	Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)			
Institutional	197,343,531	6.79%	210,142,645	6.40%	12,799,114	4 -0.39%			
Non-Institutional	2,708,575,319	93.21%	3,073,659,855	93.60%	365,084,536	0.39%			
Grand Total	2,905,918,850	100.00%	3,283,802,500	100.00%	377,883,650	D			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



