

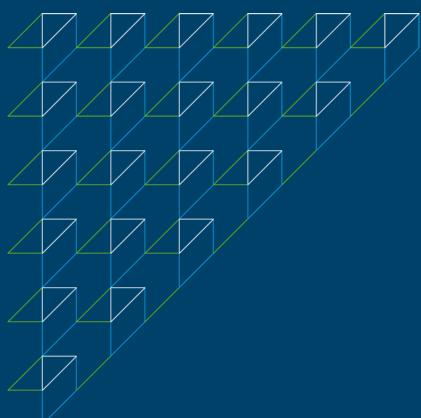
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 26 July 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description					
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:					
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.					
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).					
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfoturnover ratio of not more than 4 times annually.					
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:					
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .					
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.					
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.					
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Individuals*	GCC natural person					
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.					
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.					
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).					
Foreign	QFls	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.					
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).					
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.					

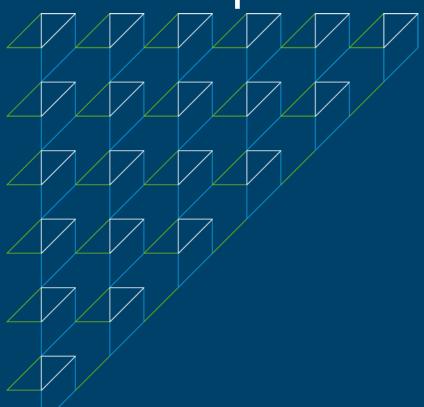
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown





Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (% Buy - % Sell) (Buy - Sell) Individuals: Retail 5,094,567,139 32.24% 7,122,372,924 45.07% -2,027,805,785 -12.83% **HNWIs** 5,501,075,373 34.81% 5,559,943,881 35.18% -58,868,508 -0.37% **IPIs** 748.033.291 4.73% 535.050.286 3.39% 212.983.005 1.35% Individual DPMs 132.118.426 0.84% 174.320.646 1.10% -42.202.220 -0.27% Sub Total (Individuals) 11,475,794,228 72.62% 13,391,687,737 84.74% -1,915,893,508 -12.12% Institutions: Saudi 2.539.397.022 16.07% 2.77% 2.101.121.457 13.30% Corporates 438.275.564 **Mutual Funds** 321.298.754 2.03% 293.894.821 1.86% 27.403.933 0.17% GRE's 0 0.00% 0 0.00% 0 0.00% Institution DPMs 220.035.820 1.39% 258.512.686 1.64% -38.476.866 -0.24% 2.090.048.524 Sub Total (Institutions) 3,080,731,596 19.50% 990,683,071 6.27% 13.23% Total Saudi Investors 14,556,525,824 92.12% 14,382,370,808 91.01% 174,155,016 1.10% Individuals 47.395.204 0.30% 80.806.466 0.51% -33.411.262 -0.21% Institutions 292.122.829 1.85% 276.662.545 1.75% 15.460.284 0.10% **GCC** GCC DPMs 0.00% 922,048 0.01% -882,281 -0.01% 39,767 Total GCC Investors 339.557.800 2.15% 358.391.059 2.27% -18.833.259 -0.12% **SWAP Holders** 113,494,839 0.72% 340,262,580 2.15% -226,767,741 -1.44% Foreign Residents 183.637.414 1.16% 217.050.355 1.37% -33.412.941 -0.21% **QFIs** 609,173,986 3.85% 504,315,061 3.19% 104,858,925 0.66% Foreign Foreign DPMs 0.00% 0.00% 0 0.00% 0.00% 0.00% 0.00% Strategic Partners Total Foreign Investors 906,306,238 5.74% 1,061,627,996 6.72% -155,321,757 -0.98% **Grand Total** 15,802,389,862 100.00% 15,802,389,862 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	4,975,714,733	31.49%	2,822,216,237	17.86%		2,153,498,496	13.63%		
Non-Institutional	10,826,675,129	68.51%	12,980,173,625	82.14%		-2,153,498,496	-13.63%		
Grand Total	15,802,389,862	100.00%	15,802,389,862	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 19 July 2018 As of 26 July 2018 **Weekly Change Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (SAR) (%) (SAR) (%) (SAR) (%) Individuals: Retail 80,200,985,757 3.99% 79,982,770,146 4.02% -218,215,611 0.03% **HNWIs** 160,055,039,021 7.96% 158,320,125,563 7.95% -1,734,913,458 -0.01% -3.421.772.316 **IPIs** 274.340.819.995 13.65% 270.919.047.679 13.61% -0.04% Individual DPMs 5.750.114.883 0.29% 5.597.443.436 0.28% -152.671.447 0.00% Sub Total (Individuals) 520,346,959,656 25.89% 514,819,386,824 25.86% -5,527,572,832 -0.03% Institutions: Saudi -2.216.070.148 309.969.923.227 15.43% 307.753.853.079 15.46% 0.03% Corporates **Mutual Funds** 182.388.421.599 9.08% 179.476.428.618 9.02% -2.911.992.981 -0.06% GRE's 787,848,758,750 39.21% 781,639,235,410 39.26% -6,209,523,340 0.06% Institution DPMs 64.604.959.384 3.21% 64 171 469 654 3.22% -433.489.730 0.01% Sub Total (Institutions) 1.344.812.062.960 66.92% 1.333.040.986.761 66.96% -11,771,076,199 0.04% Total Saudi Investors -17,298,649,031 1,865,159,022,616 92.82% 1,847,860,373,586 92.82% 0.00% Individuals 3.283.167.292 0.16% 3.214.593.533 0.16% -68.573.759 0.00% Institutions 37.942.114.983 1.89% 37.136.619.916 1.87% -805.495.067 -0.02% GCC GCC DPMs 693,938,510 0.03% 0.04% 3,087,485 0.00% 697,025,995 Total GCC Investors 41.919.220.785 2.09% 41.048.239.444 2.06% -870.981.341 -0.02% **SWAP Holders** 16,174,363,600 0.80% 15,866,420,411 0.80% -307,943,189 -0.01% 0.00% Foreign Residents 4.150.277.034 0.21% 4.062.033.510 0.20% -88.243.524 **QFIs** 19,593,430,680 0.98% 19,651,173,491 0.99% 57,742,811 0.01% **Foreign** Foreign DPMs 9.069.684 0.00% 9.016.324 0.00% -53.360 0.00% -149,456,768 0.02% Strategic Partners 62.505.993.909 3.11% 62.356.537.141 3.13% Total Foreign Investors 102.433.134.908 5.10% 101,945,180,878 5.12% -487,954,031 0.02% **Grand Total** 2,009,511,378,310 100.00% 1,990,853,793,907 -18,657,584,403 100.00%



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 19 July 2018		As of 26 July 2018		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,761,821,909,206	87.67%	1,745,274,271,155	87.66%	-16,547,638,051	-0.01%				
Non-Institutional	247,689,469,104	12.33%	245,579,522,752	12.34%	-2,109,946,352	0.01%				
Grand Total	2,009,511,378,310	100.00%	1,990,853,793,907	100.00%	-18,657,584,403					

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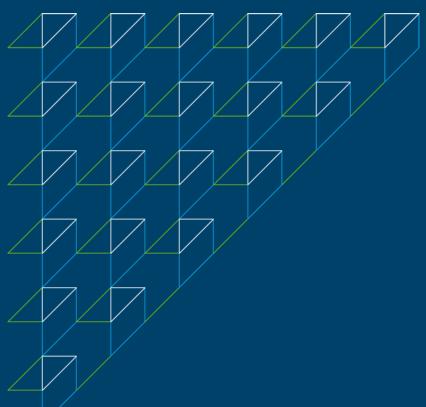
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



(% Buy - % Sell)

-18.24%

18.24%

(Buy - Sell)

-1.026.517

1.026.517

Value Traded (by Nationality, Investor Type, & Classification)

1,327,932

4,299,023

5,626,955

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sel	
	Individuals	4,295,910	76.35%	3,167,498	56.29%	1,128,413	20.05%	
Courdi	Corporates	72,407	1.29%	172,454	3.06%	-100,047	-1.78%	
Saudi	Institution	600,000	10.66%	2,139,994	38.03%	-1,539,994	-27.37%	
	Total Saudi Investors	4,968,318	88.29%	5,479,946	97.39%	-511,628	-9.09%	
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%	
	Institutions	0	0.00%	0	0.00%	0	0.00%	
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
F	Foreign Residents	3,113	0.06%	105,009	1.87%	-101,896	-1.819	
Foreign	QFIs	655,525	11.65%	42,001	0.75%	613,524	10.90%	
	Total Foreign Investors	658,638	11.71%	147,009	2.61%	511,628	9.09%	
Grand T	otal	5,626,955	100.00%	5,626,955	100.00%			
Nomu-Pa	rallel Market Value 1	raded Break	down - By Inve	stor Classifi	cation			
Investor Classification		Bu	у	Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference	

Institutional:

Non-Institutional

Grand Total

Institutional

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

2,354,449

3,272,506

5,626,955

41.84%

58.16%

100.00%

23.60%

76.40%

100.00%

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

	Investor Type	As of 19 July 2018		As of 26 July 2018		Weekly Change		
Nationality		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	2,064,123,611	91.39%	2,047,295,540	91.52%	-16,828,071	0.13%	
Coudi	Corporates	102,822,166	4.55%	102,318,689	4.57%	-503,476	0.02%	
Saudi	Institution	66,970,745	2.97%	63,922,584	2.86%	-3,048,161	-0.11%	
	Total Saudi Investors	2,233,916,521	98.91%	2,213,536,813	98.96%	-20,379,708	0.05%	
	Individuals	27,581	0.00%	28,646	0.00%	1,065	0.00%	
GCC	Institutions	13,560,043	0.60%	12,541,080	0.56%	-1,018,963	-0.04%	
	Total GCC Investors	13,587,624	0.60%	12,569,726	0.56%	-1,017,898	-0.04%	
	SWAP Holders	769,482	0.03%	753,847	0.03%	-15,635	0.009	
Faraina	Foreign Residents	2,398,345	0.11%	2,335,386	0.10%	-62,959	0.00%	
Foreign	QFIs	7,899,229	0.35%	7,676,679	0.34%	-222,550	-0.01%	
	Total Foreign Investors	11,067,056	0.49%	10,765,912	0.48%	-301,144	-0.01%	
Grand T	otal	2,258,571,200	100.00%	2,236,872,450	100.00%	-21,698,750		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 19 July 2018		As of 26 July 2018		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	192,021,664	8.50%	187,212,879	8.37%		-4,808,785	-0.13%		
Non-Institutional	2,066,549,536	91.50%	2,049,659,571	91.63%		-16,889,965	0.13%		
Grand Total	2,258,571,200	100.00%	2,236,872,450	100.00%		-21,698,750			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



