

بَاتِك batic

باتك للإستثمار والأعمال اللوجستية
Batic Investments & Logistics Company



BATIC Group

FINANCIAL PERFORMANCE
Q2 2024

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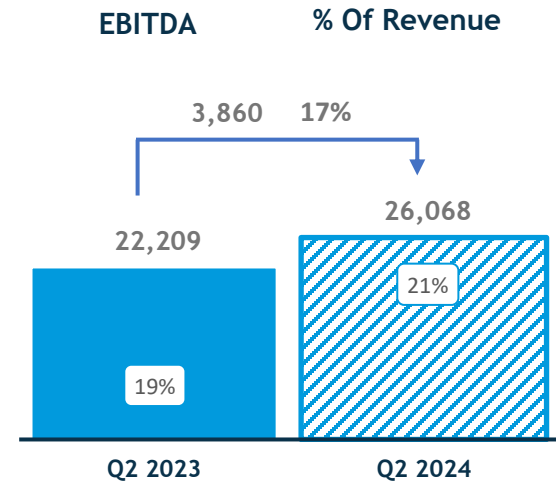
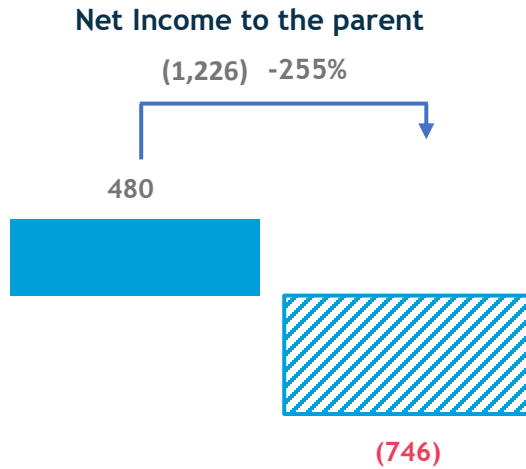
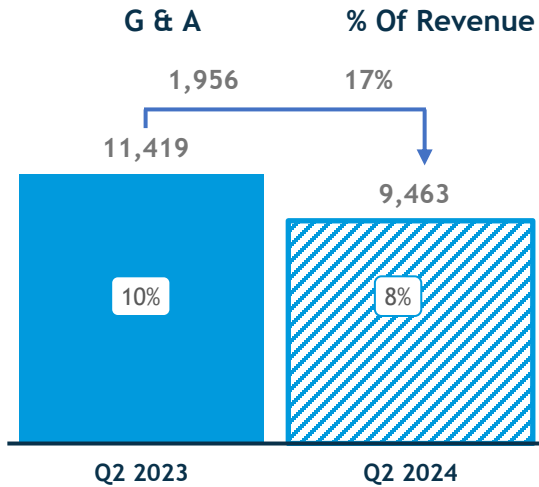
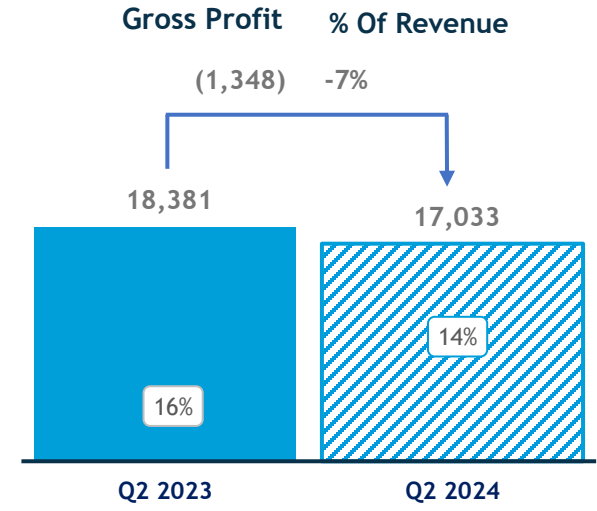
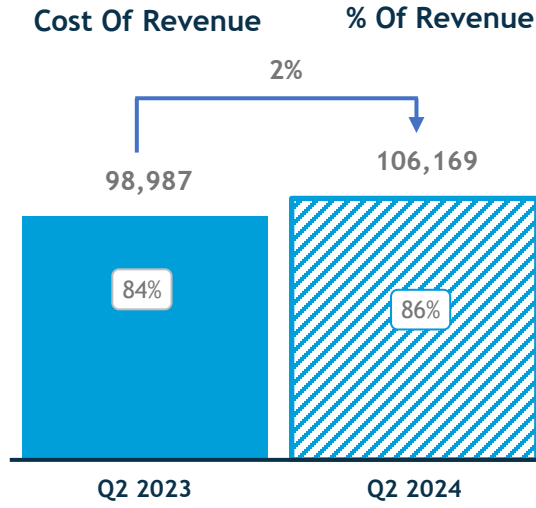
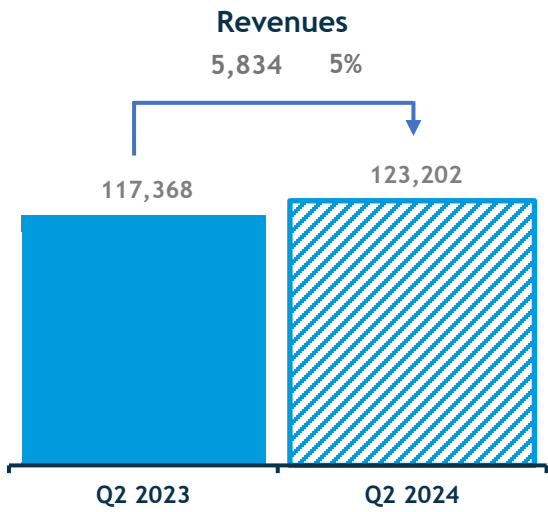
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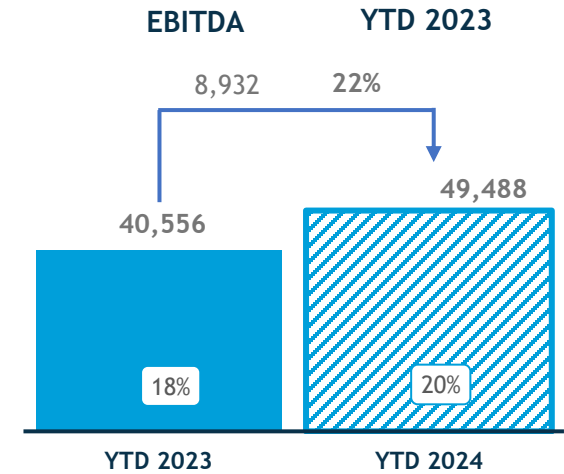
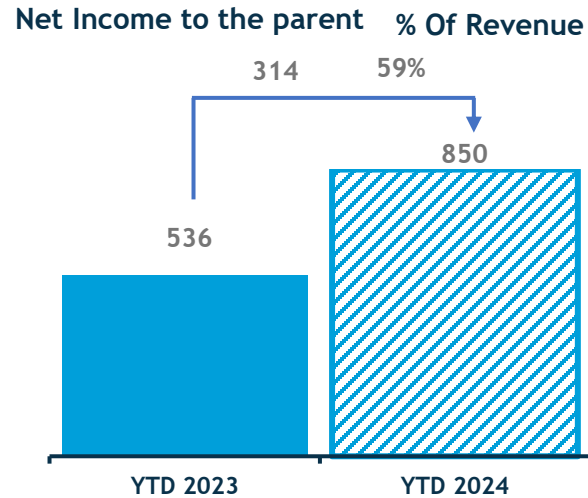
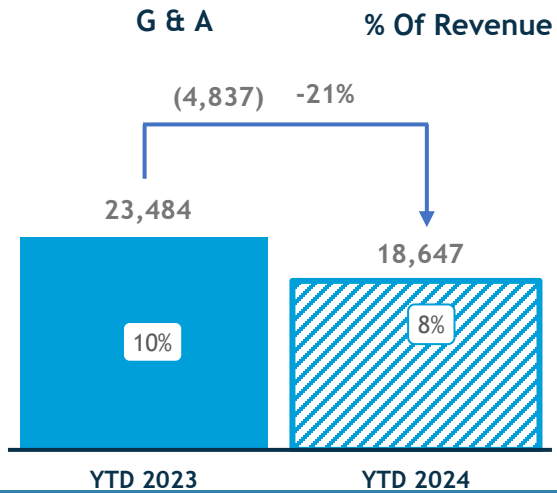
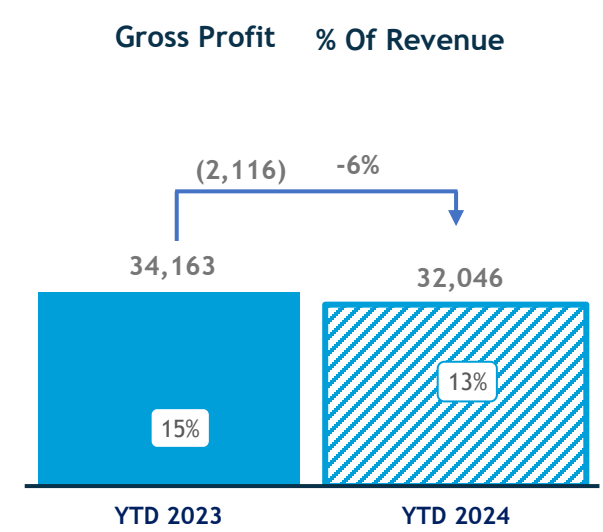
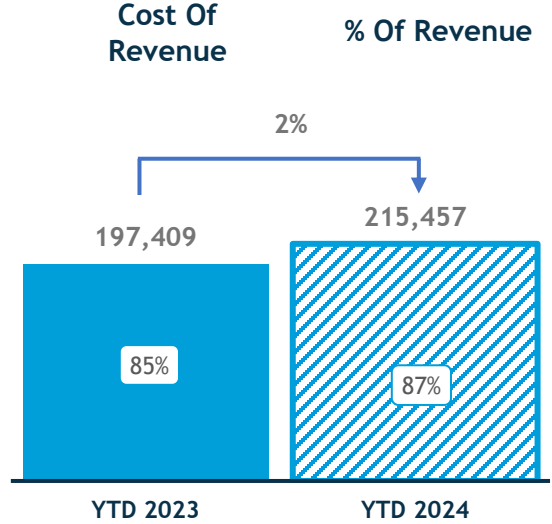
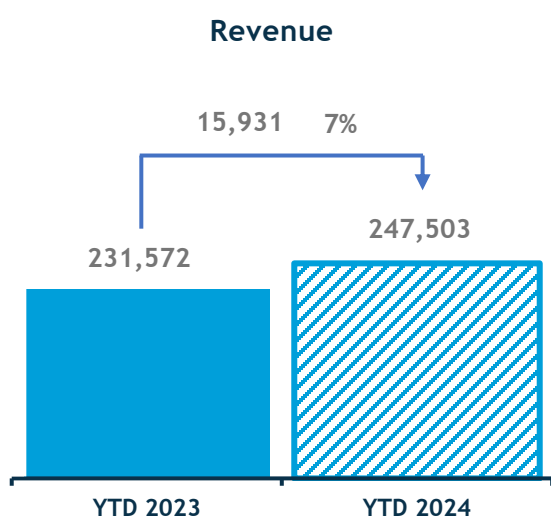
Key Financial Results Highlights Q2 2024

Group Key Financial Indicators Q2 2024 vs Q2 2023 (SR K)



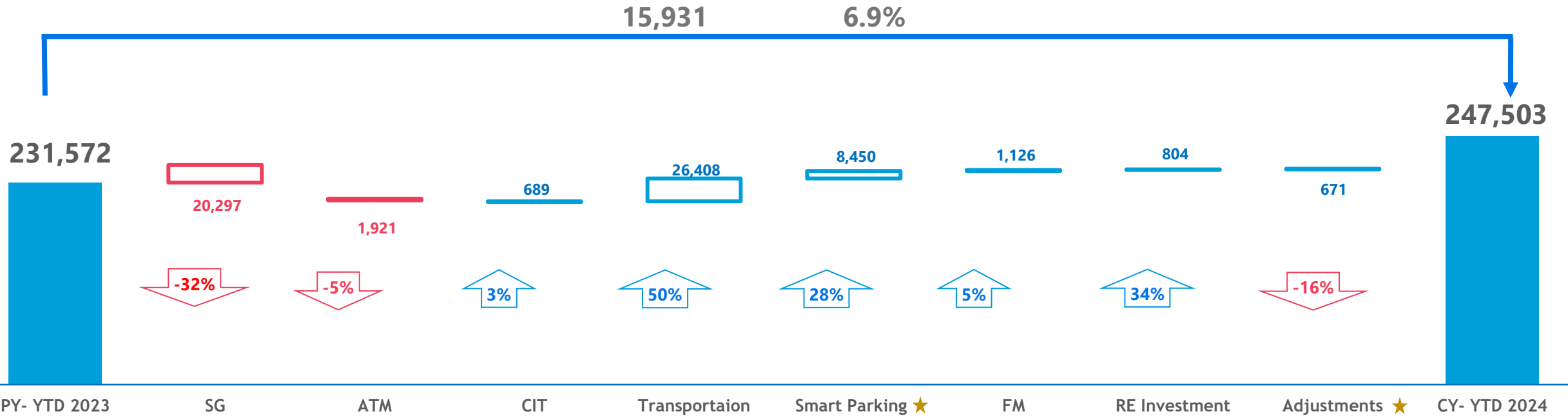
Key Financial Results Highlights YTD 2024

Group Key Financial Indicators YTD 2024 vs YTD 2023 (SR K)



Key Financial Results Highlights YTD 2024

Revenue Movement Per sector YTD 2024 vs YTD 2023 (SR K)

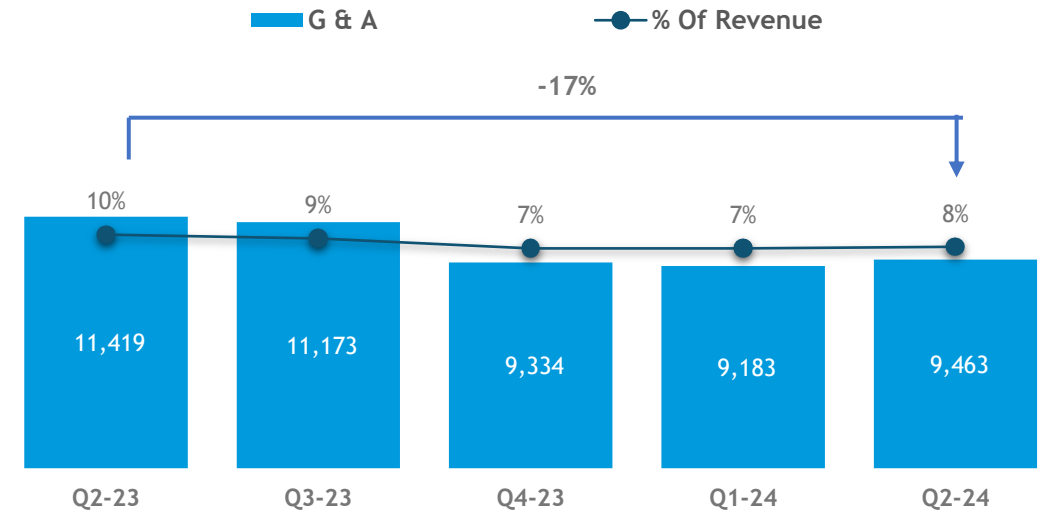
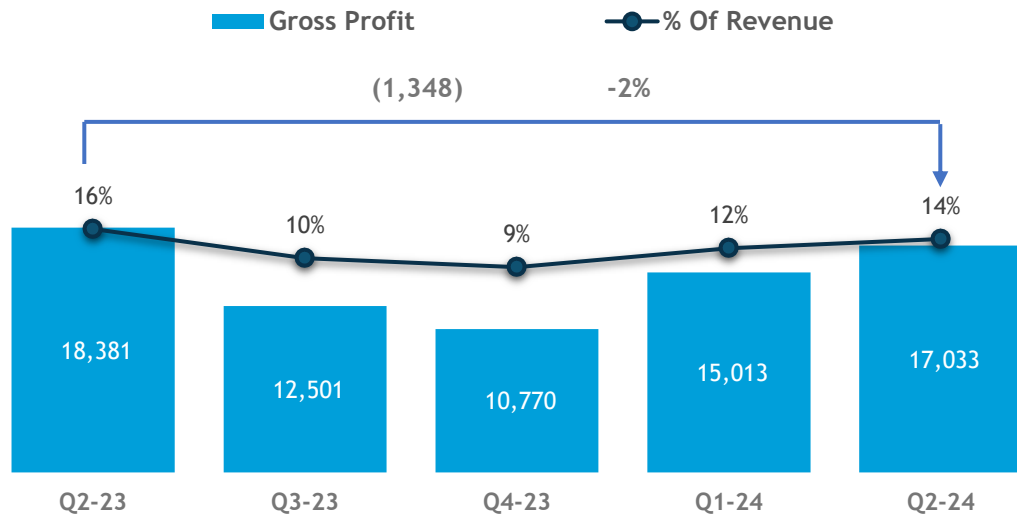
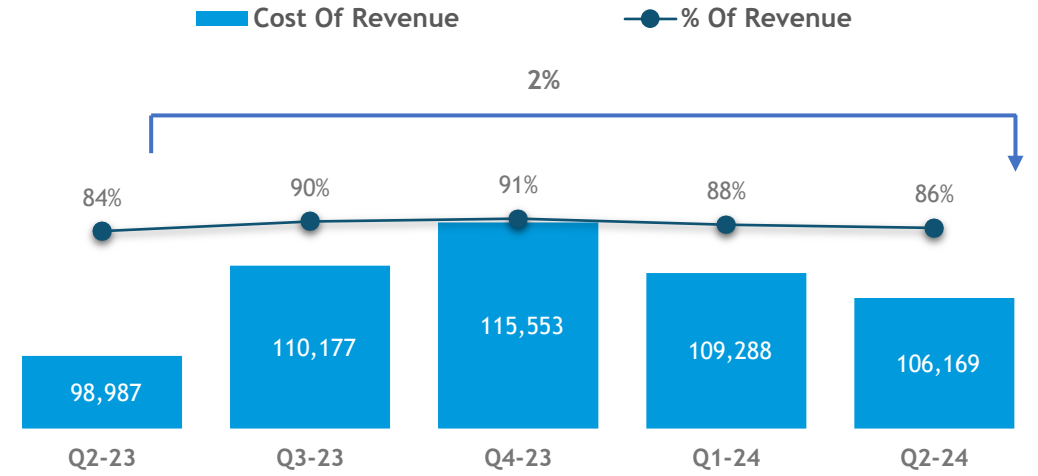
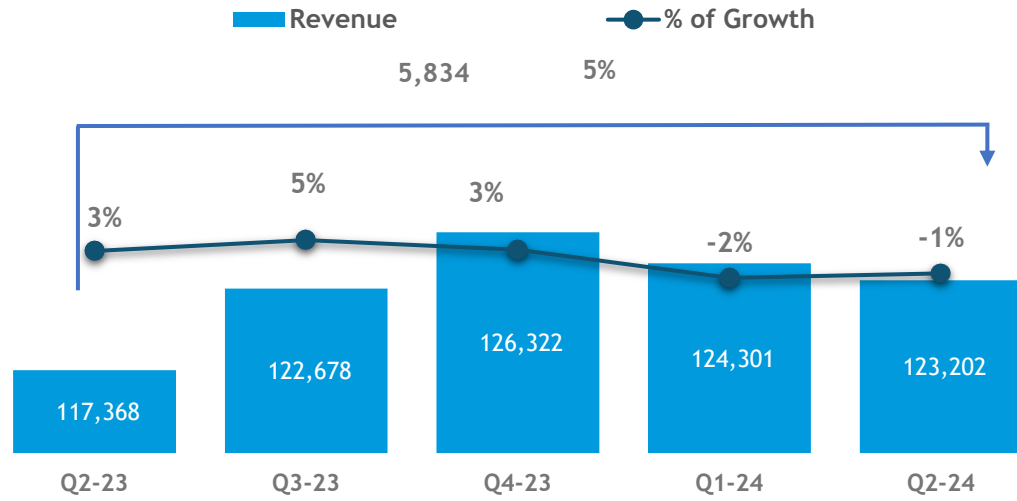


YTD 2024	42,916	38,066	25,148	79,170	38,277	24,300	3,204	-3,578
% Of Total	17%	15%	10%	32%	16%	10%	1%	-1%
YTD 2023	63,213	39,987	24,459	52,762	29,827	23,174	2,399	-4,249
% Of Total	27%	17%	11%	23%	13%	10%	1%	-2%

★ Adjustment Represent exclusion of inter-segment revenue
 ★ The revenue of Smart Cities is reflected without revenue from equipment and construction works.

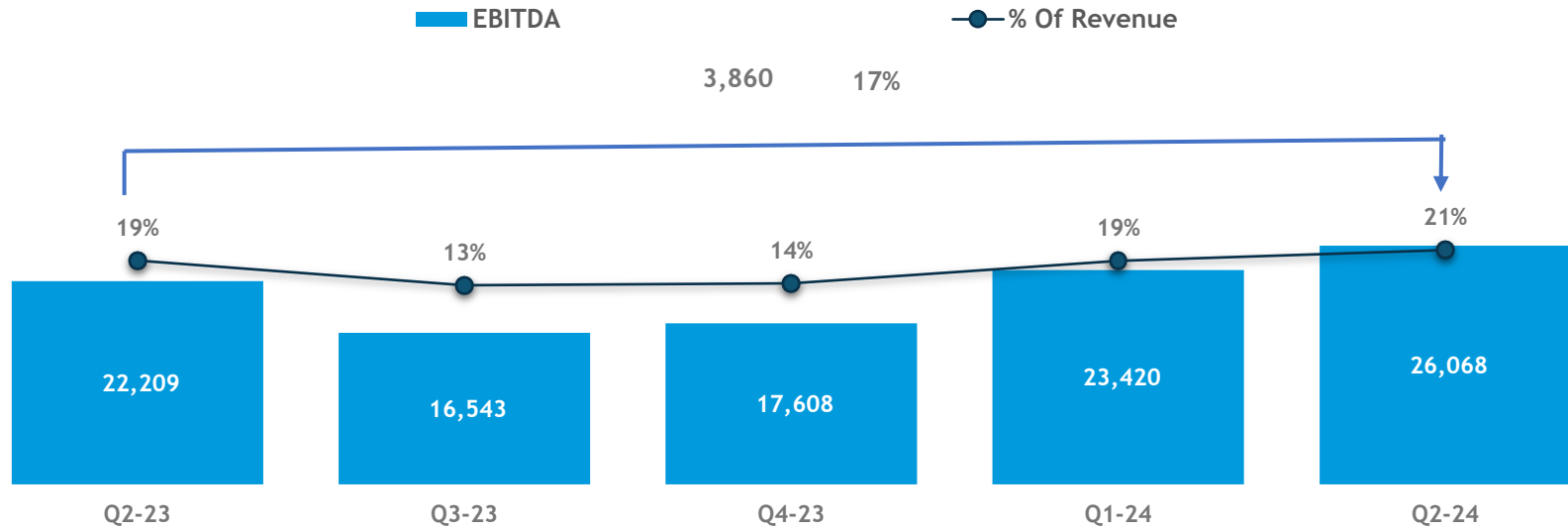
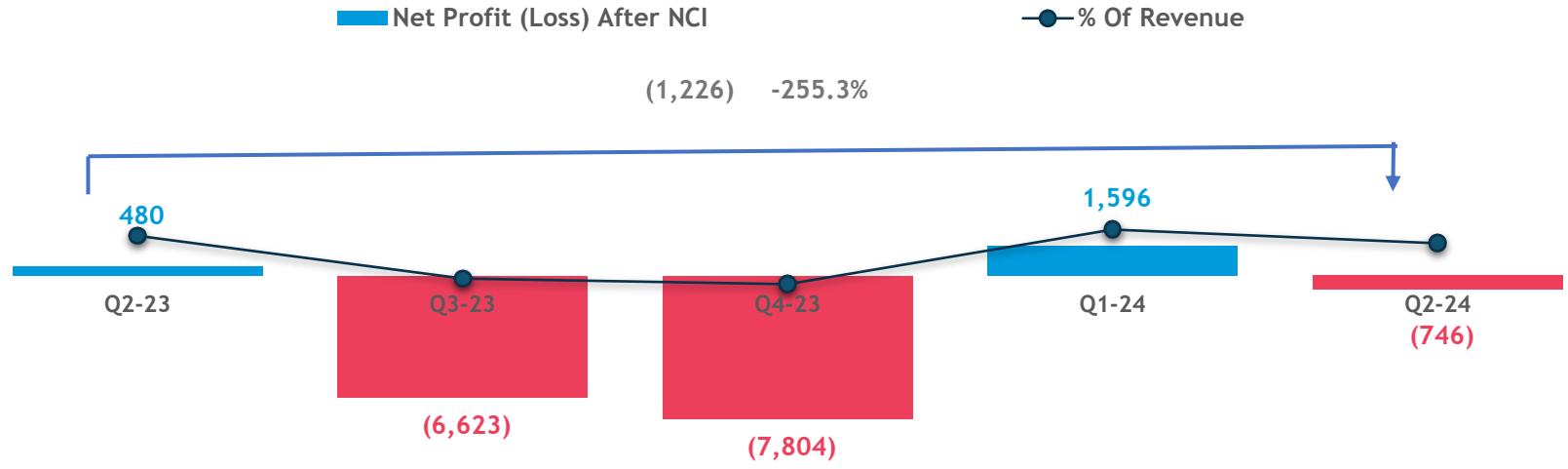
Key Financial Results Highlights Q2 2024

Group Key Financial Indicators Quarterly (SR K)



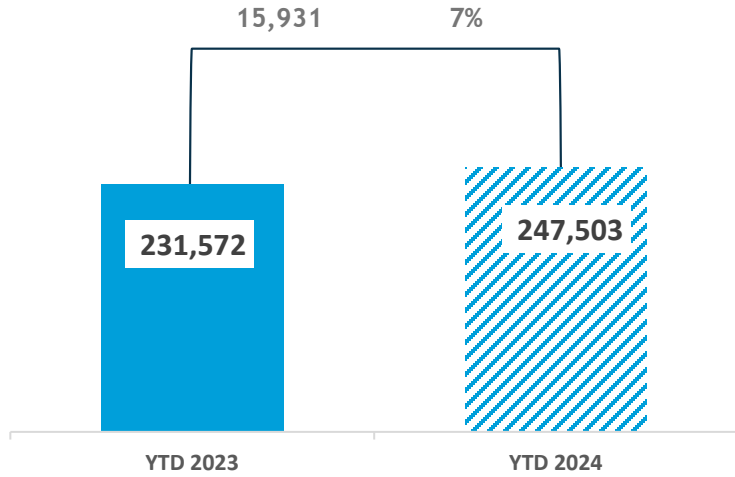
Key Financial Results Highlights Q2 2024

Group Key Financial Indicators Quarterly (SR K)



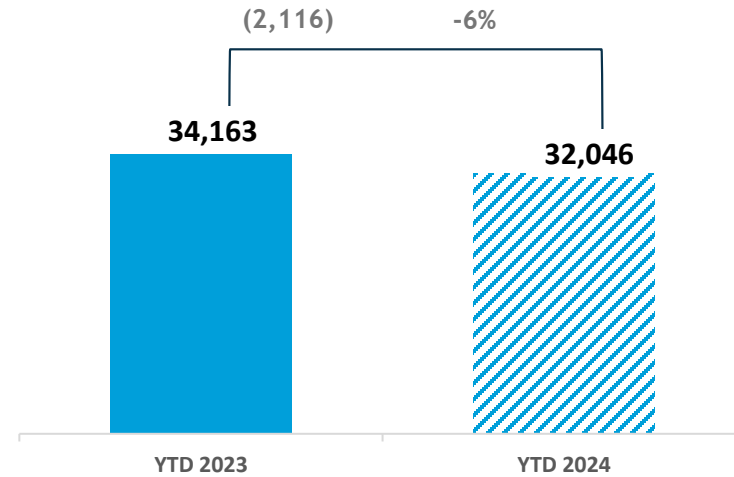
P&L Top Changes YTD 2024 VS YTD 2023

Revenues



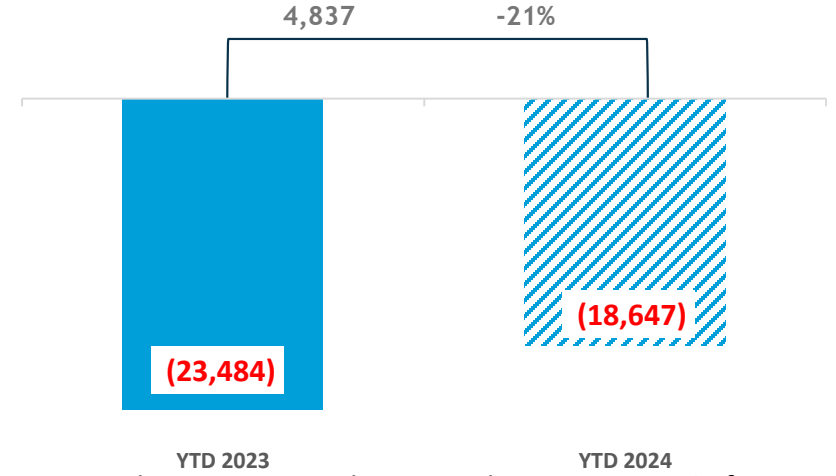
Mubarrad increased revenues by 26,5M, **SCSC** by 8.3M, others increased by 2.7M. While **AMNCO** decreased revenues by 21.6M.

Gross Profit



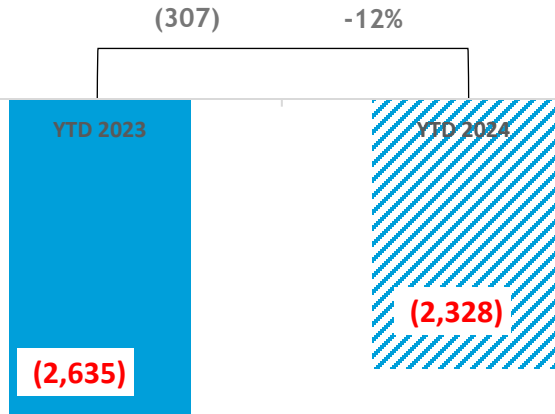
AMNCO's COS as a % of revenue, increased from 88% in YTD 2023 to 93% YTD 2024 which the reduce group gross profit.

G&A



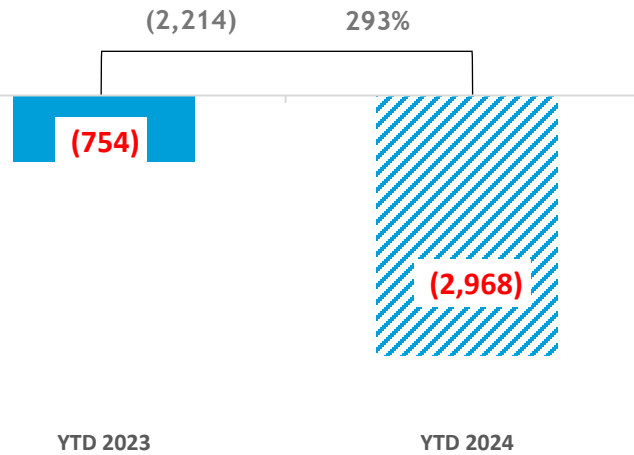
There is a cost reduction within **BATIC** as a % of revenues through cost control by 21%. The G&A in **BATIC HQ** is decreased by 58% than YTD 2023.

Finance charge Loans (Net)



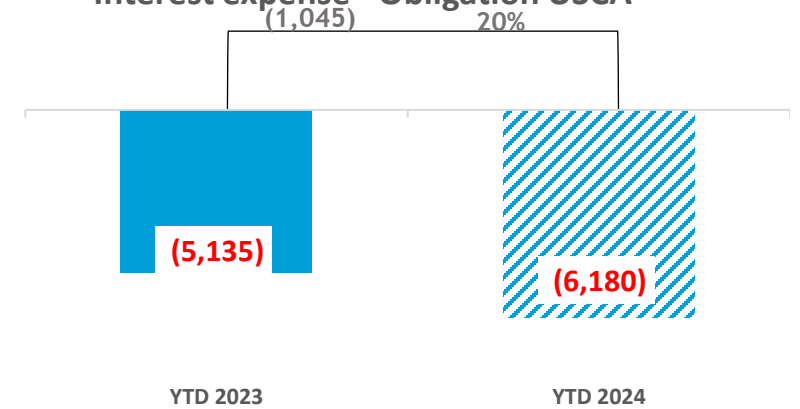
Mainly Comes from **Mubarrad**, **SCSC** and **Batic RE**.

Interest expense - Lease



Mubarrad leased 96 trucks by 36.8M, **AMNCO** Leased building for 5M.

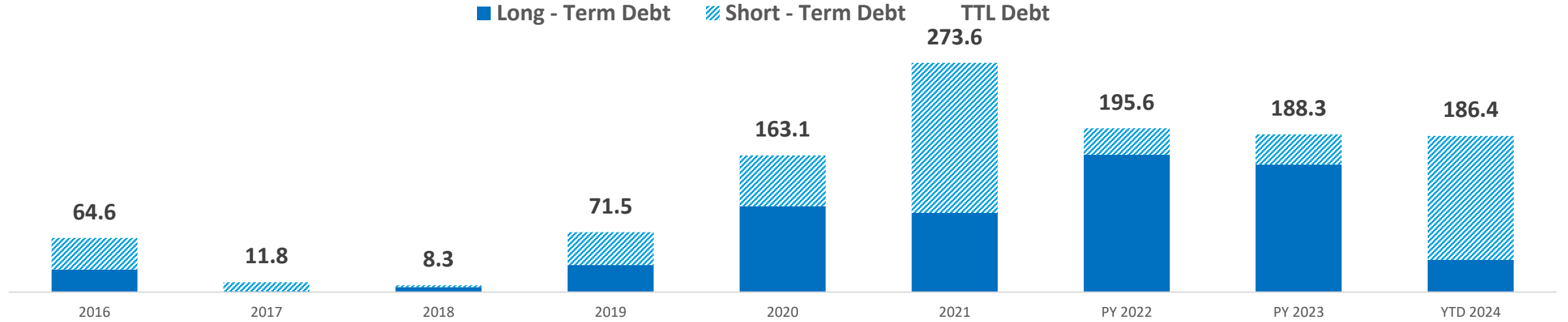
Interest expense - Obligation USCA



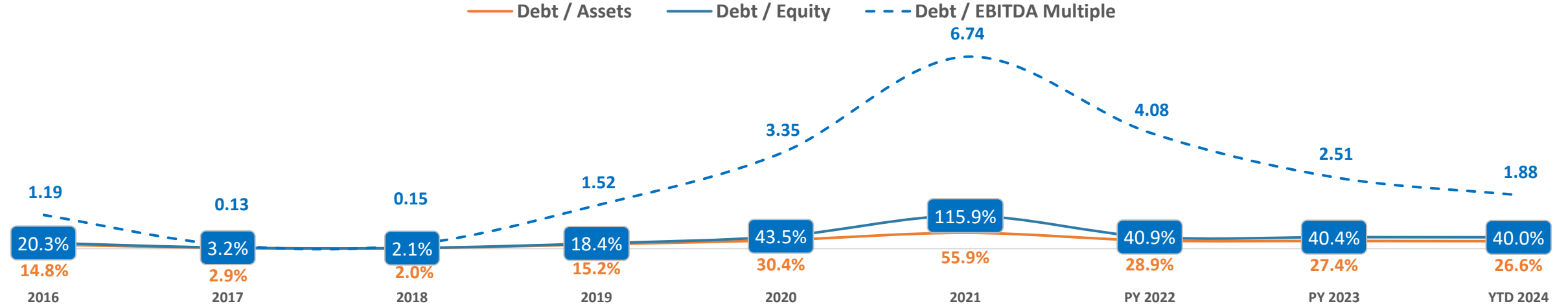
Interest of Obligation USCA Comes from **SCSC Co.** which recognized 1,000 spots in Eastern region in Q1.

Key Financial Results Highlights Q2 2024

Group Key Financial Indicators Historical (SR M)



Debts formula includes bank loans and notes payables.



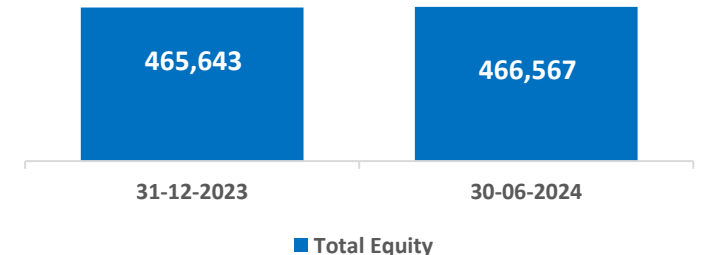
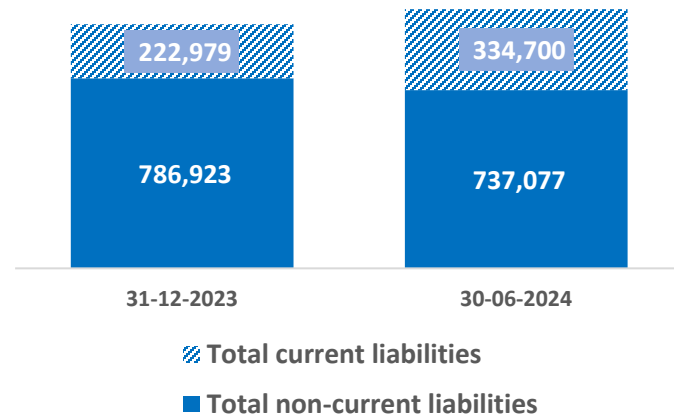
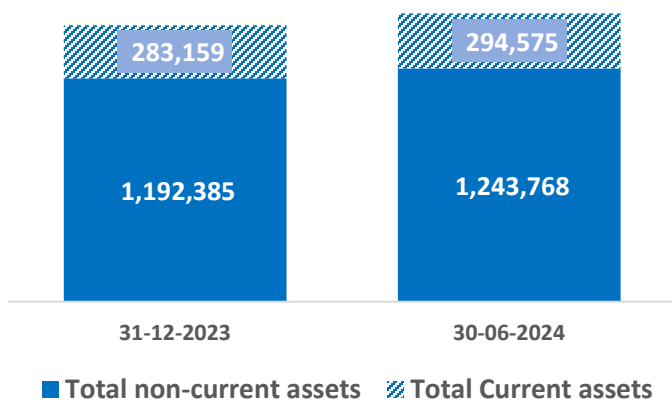
Assets formula excluded leases and obligation under concession agreement.

We supposed to achieve the same amount of YTD 2024 EBITDA for the remaining 2 quarters, so we multiplied by 2 times to match the yearly trend.

Key Financial Results Highlights Q2 2024

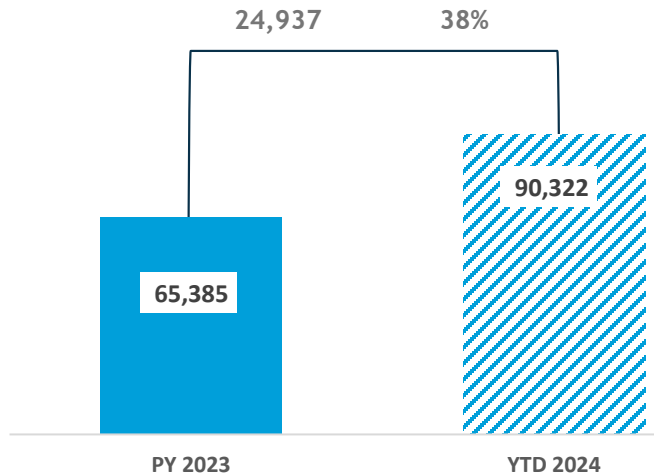
Balance Sheet YTD 2024 vs Dec 2023 (SR K)

	31-Dec-2023	30-Jun-2024	Change		
Total Cash and Short-term investment	109,804	121,879	12,075	11%	●
Total Assets	1,475,544	1,538,343	62,799	4%	●
Total Liabilities	1,009,902	1,071,777	61,875	6%	●
Total Equity	465,643	466,567	924	0%	●
Total Debt	188,344	186,433	(1,911)	-1%	●
Net Debt	78,540	64,554	(13,986)	-18%	●
Debt / Equity	40.45%	39.96%		0%	●
Debt / Assets	12.76%	12.12%		-1%	●



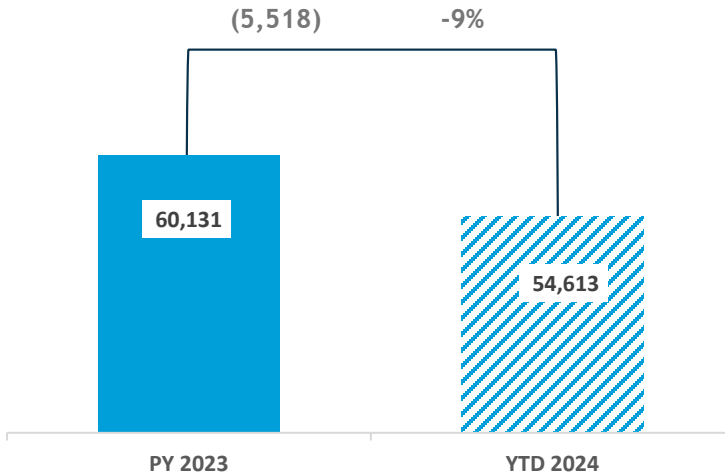
Balance Sheet Top Changes YTD 2024 VS Dec 2023

Right-of-use Assets



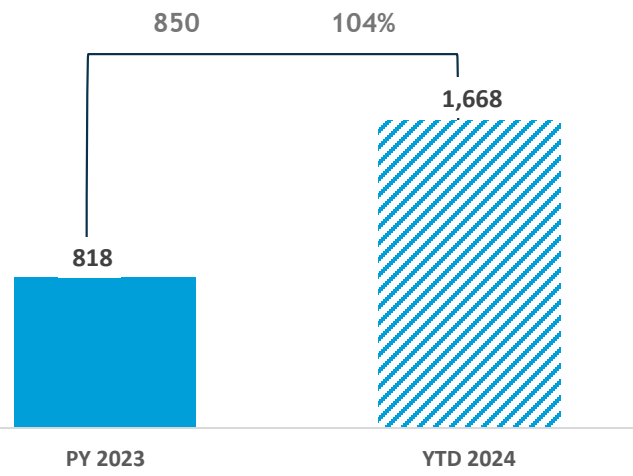
The mainly increase comes from **Mubarrad** leased 96 trucks by 36.8M, **AMNCO** Leased building for 5M.

Other credit balances



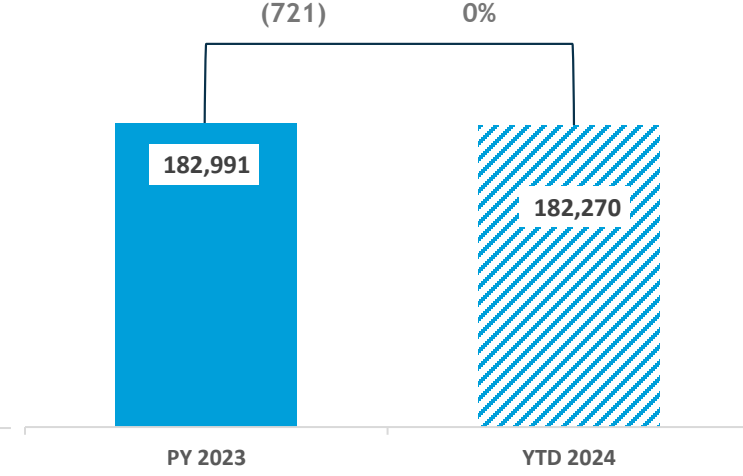
The accrued salaries and other benefits made the variance.

Retained earnings



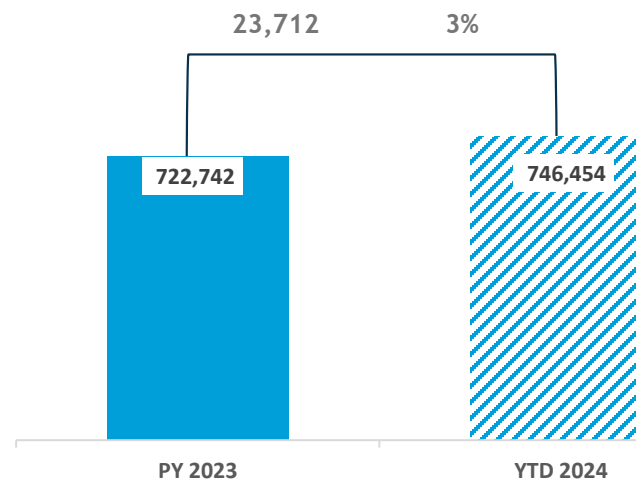
Comes from the positive YTD net income.

Loan liabilities



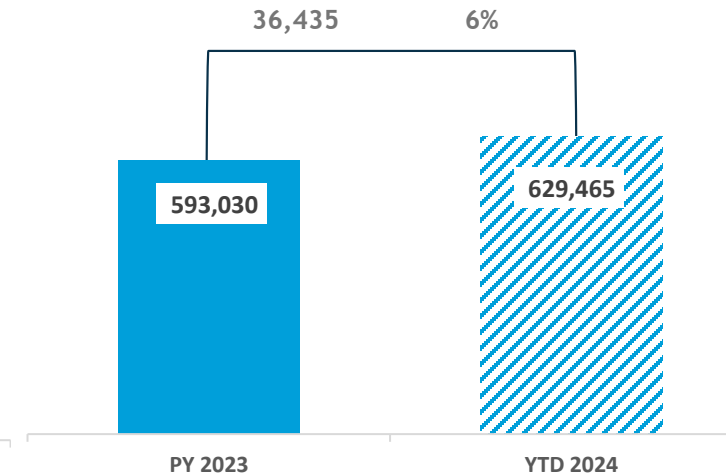
The loans are decreased by 721,000 SAR.

Intangible assets



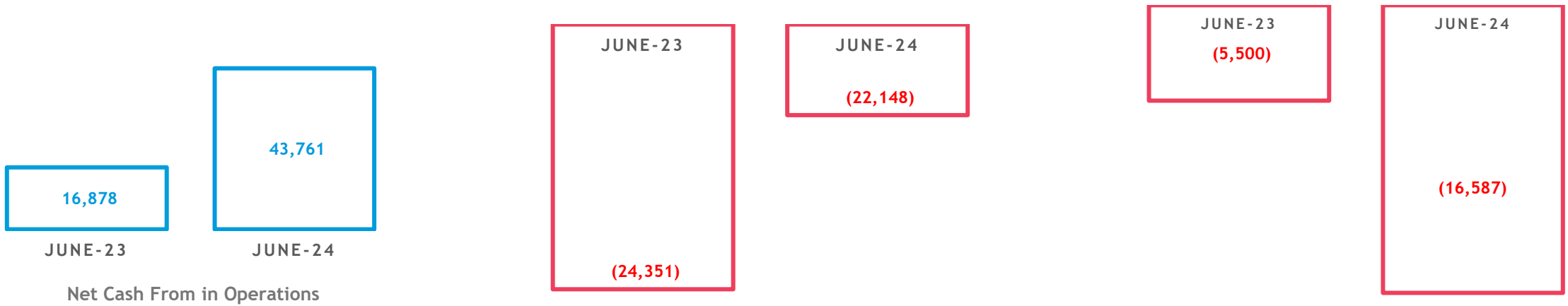
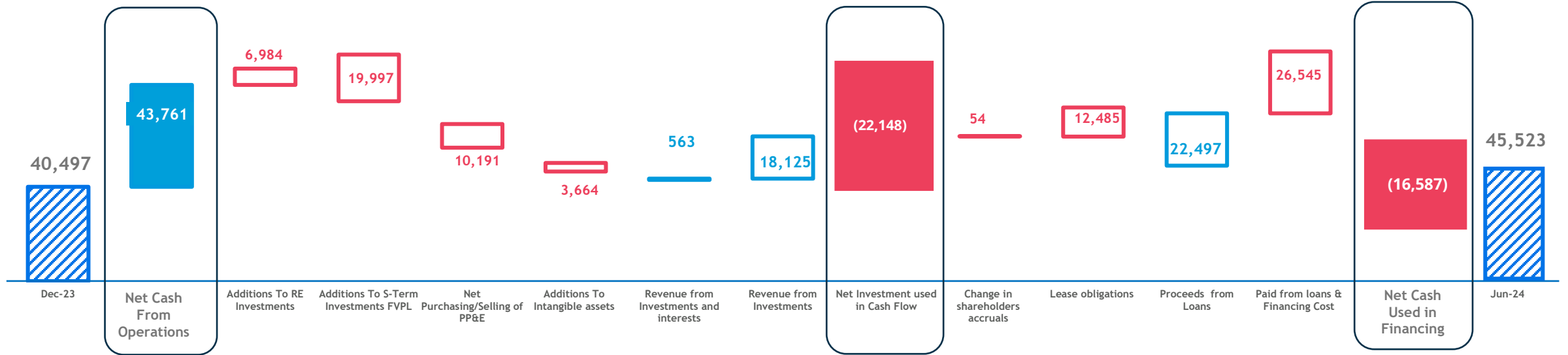
SCSC recognized 1,000 spots in Eastern region during Q1 2024.

Obligation under Service Concession



Key Financial Results Highlights Q2 2024

Cash Flow Performance 30-06-2024 vs 31-12-2023 (SR K)



Net Cash Used in Investing Activities

Net Cash used in Financing Activities

Thank you



For more details, visit:
<http://www.batic.com.sa>

For further information, contact:
Investor Relations Dept.
Phone: +966 11 418 7877
Email: investor.relations@batic.sa